

PIMCO Global Fixed Interest MPS Fund

Manager Profile

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P I M C O

Manager Overview

PIMCO Australia Pty Ltd ABN 54 084 280 508 ('PIMCO') is the investment manager of the PIMCO Global Fixed Interest MPS Fund, and is a member of the PIMCO Group, one of the world's premier fixed income investment managers. The PIMCO Group, established in 1971, is majority owned by Allianz SE and is headquartered in Newport Beach, California. The PIMCO Group has offices across 13 countries and employs over 3000 professionals who manage US\$2.21 trillion in assets.¹

PIMCO Group partners with a wide range of institutions, including corporations, central banks, universities, endowments, pension funds and retirement funds. They also work with financial advisors and millions of individual investors to provide a wide range of investment products including core bonds and credit, structured credit, alternatives, real assets, equities and currencies.

Investment Philosophy and Style

PIMCO's fixed income philosophy revolves around the principle of diversification. PIMCO believes that no single risk should dominate returns. By diversifying strategies, or relying on multiple sources of value, the firm aims to generate a solid track record with a high degree of consistency. PIMCO seeks to add value through the use of "top-down" strategies such as its exposure to interest rates, or duration, changing volatility, yield curve positioning and sector rotation. PIMCO also employs "bottom-up" strategies involving analysis and selection of specific securities. By combining perspectives from both the portfolio level and the security level, PIMCO seeks to consistently add value over time while incurring what it believes are acceptable levels of portfolio risk.

Investment Process

PIMCO has designed and structured a global investment process that includes both top-down and bottom-up decision-making. PIMCO believes the first and most important step in the firm's process is to get the long run right, aiming to minimise the risk of over-reacting to the ebbs and flows of market sentiment. In building this long-term perspective, PIMCO works through the following process:

- Secular Forum – PIMCO believes that secular analysis is critical to this process. Three days per year are devoted to this forum, where the firm's outlook for global bond markets over the next three to five years is formulated. Selected investment staff are assigned secular topics to research on a multi-year, global basis. This may include monetary and fiscal policy, inflation, demographics, technology, productivity trends and global trade.
- Cyclical Forums – the next step is the analysis of business cycle trends. PIMCO's investment professionals meet three additional times per year to evaluate, from a bottom-up perspective, growth and inflation over the business cycle horizon of the next six to twelve months. These are drawn from its four global regions (Asia-Pac, Europe, Americas and Emerging Markets) to develop an outlook over the cyclical horizon.

- Investment Committee – PIMCO’s senior portfolio managers and CIOs work on a consensus basis to develop major strategies that are intended to serve as a model for all portfolios. Targets are set for characteristics such as duration, yield curve exposure, convexity, sector concentration and credit quality – with the aim to consistently apply these themes across all portfolios.
- Lastly, the portfolio management group constructs the portfolio based on the above characteristics and guidelines, coupled with PIMCO’s risk controls and liquidity constraints.



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WFSL is the responsible entity for the PIMCO Global Fixed Interest MPS Fund ARSN 625 871 061 ('Fund'). A Product Disclosure Statement or other disclosure document ('PDS') is available for the Fund and can be obtained by calling 1800 819 935 or by visiting bt.com.au/MPS. The Financial Services Guide ('FSG') for WFSL can also be obtained via the Product Disclosure Statement page on bt.com.au. Any retail client should obtain and consider the PDS for the Fund and the FSG before deciding whether to acquire, continue to hold or dispose of units in the Fund.

The Fund is only accessible through the CoreSeries Portfolios, a range of managed portfolio options available within BT Managed Portfolios ARSN 604 066 686 (BTMP). WFSL is the responsible entity and issuer of interests in BTMP. BTMP is available through Panorama Investments or Panorama Super. BT Portfolio Services Ltd ABN 73 095 055 208 AFSL 233715 (BTPS) operates Panorama Investments and administers Panorama Super. BT Funds Management Limited ABN 63 002 916 458 AFSL 233724 (BTFM) is the trustee and issuer of Panorama Super, which is part of Retirement Wrap ABN 39 827 542 991. Westpac Banking Corporation ABN 33 007 457 141 AFSL and Australian credit licence 233714 (Westpac) is the issuer of the BT Cash Management Account and the BT Cash Management Account Saver. Together, these products are referred to as the Panorama products. A PDS for the relevant Panorama products can be obtained by contacting BT on 1300 881 716. A retail investor should obtain and consider the relevant PDS before deciding whether to acquire, continue to hold or dispose of interests in the Panorama products. Conditions, fees and charges apply for the Panorama products and may change. The Panorama products are only available in Australia.

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WFSL has appointed PIMCO Australia Pty Limited ABN 54 084 280 508 AFSL No. 246862 as the investment manager ('Manager') for the Fund. The Manager has consented to the statements pertaining to it in this document, in the form and context in which they appear and has not withdrawn its consent as at the date this document was published

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