

Janus Henderson Australian Fixed Interest MPS Fund

Manager Profile

This information has been prepared for use by Advisers only

Janus Henderson
— INVESTORS —

Manager Overview

Janus Henderson Investors (Australia) Institutional Funds Management Limited ('Janus Henderson Investors') is the investment manager of the Janus Henderson Australian Fixed Interest MPS Fund and is ultimately owned by Janus Henderson Group plc ('Janus Henderson').

Janus Henderson Investors is a global asset manager offering a full suite of actively managed investment products across asset classes. Established through the merger of Janus Capital and Henderson in 2017, their rich history as independent investment managers stretches back to 1934. From their origins in bottom-up, analysis-based strategies with a strong research-based approach to security selection, Janus Henderson today offers active management across equities, fixed income, alternatives and multi-asset strategies.

Janus Henderson believe the notion of 'connecting' is powerful – it has shaped their evolution and their world today. Janus Henderson seek to benefit clients through the connections they make. Connections enable strong relationships based on trust and insight as well as the flow of ideas among investment teams and engagement with companies. These connections are central to Janus Henderson's values, to what active management stands for and to the long-term outperformance they seek to deliver.

Janus Henderson has more than 340 investment professionals, expertise across all major asset classes and clients spanning the globe, entrusting them with more than A\$423.6bn¹.

Investment Philosophy and Style

Janus Henderson's Australian Fixed Interest Team ('Team') investment approach is fundamentally driven and seeks to take advantage of situations where market pricing has become misaligned with economic and investment fundamentals.

The Team believes that investment markets are at times, influenced by non-fundamental factors that may cause prices to periodically overshoot their fair value levels. For Australian fixed interest portfolios, the biggest inefficiency that the Team seeks to exploit is the disproportionate impact that short term factors may have on the valuation of long term securities.

Using an active approach, the Team seeks to add value relative to market benchmarks by identifying these situations and constructing portfolios to capture value as these mispricings unwind. In Australian fixed interest, this may occur in the absolute level of interest rates, the shape of the yield curve, the relative value between sectors or the pricing of individual securities.

Investment Process

The Janus Henderson investment process is implemented in three stages. The first stage involves fundamental research by analysts and strategists who review the economic outlook (driving interest rate management), market research (including sector allocation) and credit research, or security selection. This research assists the Team to identify periods where there may be a gap between market/security pricing and the Team's estimates of fair value. The size of these gaps will determine the interest rate, sector and security strategies determined from the second stage of the investment process.

The second stage is strategy formulation. The Team applies a range of strategies including duration and yield curve management, sector rotation and individual fixed interest asset selection. From a bottom-up perspective, the Team uses a three stage filter to determine which securities and in what magnitude, they find their way into the portfolio:

- Credit analysis: Assessment of quality, which incorporates consideration of ESG risks, price and the diversification benefits to the portfolio
- Pricing for risk: An assessment of “fair value”
- Investment guidelines: Sector exposures and concentration limits.

The last stage looks at portfolio construction using the Team's proprietary risk tool. It allows the measurement of interest rate risk, sector risk, credit risk and exposure by security type, and aims to ensure strategies are implemented in a timely manner and aligned with various risk /return objectives of portfolios.



The information in this document has been prepared by Westpac Financial Services Limited ABN 20 000 241 127 AFSL No. 233716 ('WFSL').

This communication has been prepared for use by advisers only. It must not be made available to any retail client and any information in it must not be communicated to any retail client or attributed to the issuer.

The information shown in this document is general information only. It does not constitute any recommendation or advice. It has been prepared without taking into account of any retail client's personal objectives, financial situation or needs and so a retail client should consider its appropriateness having regard to these factors before acting on it. A retail client should consider obtaining independent advice from a professional financial adviser before making any financial decisions in relation to the matters disclosed hereto.

Advance Asset Management Limited ABN 98 002 538 329 AFSL 240902 ('Advance') is the responsible entity for the Janus Henderson Australian Fixed Interest MPS Fund ARSN 625 874 026 ('Fund'). A Product Disclosure Statement or other disclosure document ('PDS') is available for the Fund and can be obtained by calling 1800 819 935 or by visiting bt.com.au/MPS. The Financial Services Guide ('FSG') for WFSL and Advance can be obtained via www.bt.com.au or www.advance.com.au (as applicable). Any retail client should obtain and consider the PDS for the Fund and the FSG before deciding whether to acquire, continue to hold or dispose of units in the Fund. For the Target Market Determination for this product please refer to www.bt.com.au/tmd.

The Fund is only accessible through the CoreSeries Portfolios, a range of managed portfolio options available within BT Managed Portfolios ARSN 604 066 686 (BTMP). WFSL is the responsible entity and issuer of interests in BTMP. BTMP is available through Panorama Investments or Panorama Super. BT Portfolio Services Ltd ABN 73 095 055 208 AFSL 233715 (BTPS) operates Panorama Investments and administers Panorama Super. BT Funds Management Limited ABN 63 002 916 458 AFSL 233724 (BTFM) is the trustee and issuer of Panorama Super, which is part of Retirement Wrap ABN 39 827 542 991. Westpac Banking Corporation ABN 33 007 457 141 AFSL and Australian credit licence 233714 (Westpac) is the issuer of the BT Cash Management Account and the BT Cash Management Account Saver. Together, these products are referred to as the Panorama products. A PDS for the relevant Panorama products can be obtained by contacting BT on 1300 881 716. A retail investor should obtain and consider the relevant PDS before deciding whether to acquire, continue to hold or dispose of interests in the Panorama products. Conditions, fees and charges apply for the Panorama products and may change. The Panorama products are only available in Australia.

BTPS, BTFM, Advance and WFSL are subsidiaries of Westpac. Apart from any interest investors may have in Westpac term deposits, Westpac securities, the BT CMA, the BT CMA Saver or underlying bank accounts held at Westpac through their Panorama Super cash account acquired through the Panorama operating system, an investment acquired using the Panorama operating system is not an investment in, deposit with or any other liability of Westpac or any other company in the Westpac Group. These investments are subject to investment risk, including possible delays in repayment of withdrawal proceeds and loss of income and principal invested. Westpac and its related entities do not stand behind or otherwise guarantee the capital value or investment performance of any investments acquired through the Panorama operating system.

Advance has appointed Janus Henderson Investors (Australia) Institutional Funds Management Limited ABN 16 165 119 531 AFSL No. 444266 as the investment manager ('Manager') for the Fund. The Manager has consented to the statements pertaining to it in this document, in the form and context in which they appear and has not withdrawn its consent as at the date this document was published.

This information may contain material provided by third parties derived from sources believed to be accurate as at its issue date. While such material is published with necessary permission, no company in the Westpac Group accepts any responsibility for the accuracy or completeness of, or endorses any such material. Except where contrary to law, we intend by this notice to exclude liability for this material.

To the maximum extent permitted by law, WFSL, and its affiliates and related bodies corporate, and their respective officers, directors, employees, professional advisers and agents do not accept any responsibility or liability in relation to the accuracy or completeness of this information or for any loss arising from its use. Past performance is not an indicator of future performance. No representation or warranty is given as to the accuracy, likelihood of achievement or reasonableness of any forecasts or returns contained in the information set out in this document. Any projections are predictive in character. Whilst we have used every effort to ensure that the assumptions on which the projections are based are reasonable, the projections may be affected by inaccurate assumptions or may not take into account known or unknown risks and uncertainties. The actual results actually achieved may differ materially from these projections.

Information current as of 16 December 2022.