



# Simple ways to build your wealth

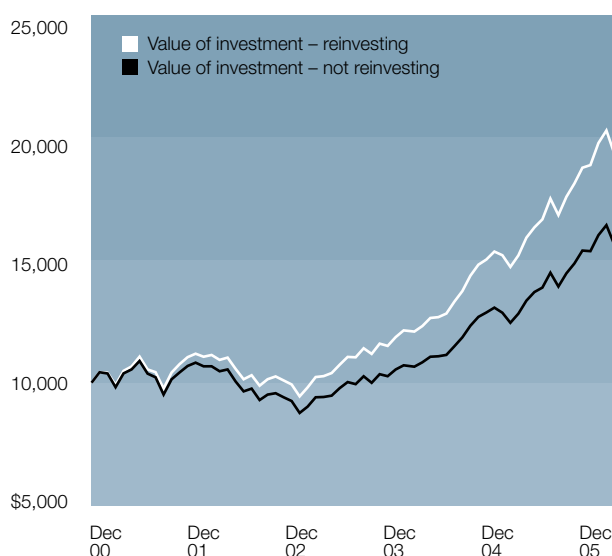
**The more you invest, the greater your  
potential earnings could be.**

 **BT** Financial Group

## 1 Distribution reinvestment puts your earnings to work

Reinvesting the distributions your investment earns can grow your money faster. Your money will benefit from 'compounding' which is the snowball effect you have when the income your investment has achieved also starts to grow.

If you delay reinvestment, you may have to invest much more to achieve a similar result in the long-term. The graph below shows how much growth you might have achieved if you had reinvested your distributions each year in the Australian stockmarket over a 6 year period compared to someone who invests over the same timeframe, but does not reinvest their distributions. As you can see, the difference in returns is even more significant over time, despite market fluctuations.



Source: BT Financial Group. Returns are not representative of actual returns of any particular investment product. Figures based on returns from the S&P/ASX 300 Accumulation Index (for reinvesting) and the S&P/ASX 300 Index (for not reinvesting). No allowance has been made for fees, taxation or the effects of inflation. Past performance is not a reliable indicator of future performance.

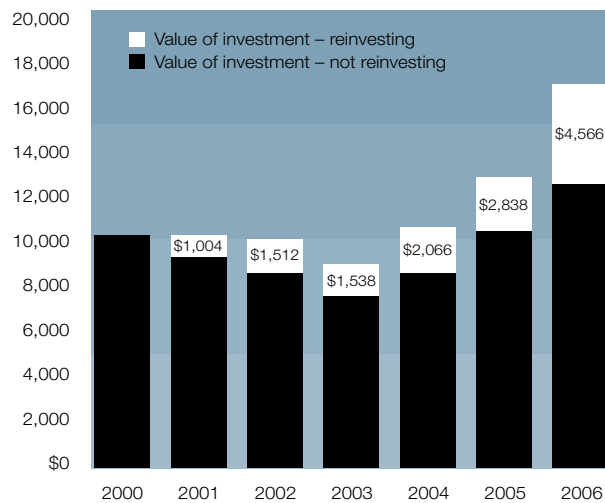
### Is now a good time to reinvest your distributions?

One of the key aspects to investing over time is resisting the temptation to change your portfolio in response to short term market movement and volatility. It's about time invested in the market and not about timing the market.

We believe the Australian sharemarket is still rich in investment opportunities in spite of some recent volatility. Underlying factors such as strong company earnings, a healthy domestic economy and continued low inflation mean that Australian shares should continue to be a sound investment. Of course investments can fluctuate up and down and past performance is not always a true indicator of what returns could lay ahead.

**BT can help you grow your investments**

Reinvesting future distributions can help you maximise the gains from strong fund performance. BT's active management approach in Australian shares has continued to deliver consistent and strong performance in recent years. The chart below illustrates the benefits of reinvesting your distributions in the high performing BT Australian Share Fund over the last 6 years. An initial investment of \$10,000 is made in May 2000. The chart compares the difference in the total investment value with reinvesting distributions versus spending (not reinvesting).



Source: BT Financial Group. See 'Important information regarding the graph' on the back page for further information. Past performance is not a reliable indicator of future performance.

## 2 A Regular Investment Plan can make volatility work for you

Many investors avoid having to identify the best time to invest by setting up a Regular Investment Plan and making regular smaller payments each month, rather than a lump sum payment.

This takes the worry out of timing the market. This means that when prices are high you buy fewer share units in your investment and when prices are low, you buy more. Whilst this strategy will not guarantee you a profit or protect you against losses, it can help to smooth out the effect of market changes on the value of your investment. You may be surprised at how much even small amounts can grow into a large amount over a number of years with the power of compound interest.

### Start building your wealth today

Why not use distribution reinvestment or a Regular Investment Plan to unleash the power of compounding and fast track your future wealth.

Simply complete a Reinvestment and/or Regular Investment Plan form and send the completed form back to us to get the ball rolling.

Alternatively, call BT Customer Relations on 132 135 (8.00am to 6.30pm, Monday to Friday, Sydney time) or log on to [www.bt.com.au](http://www.bt.com.au) and complete the process online.



### More information?

- **Speak to your financial planner**
- **Visit [www.bt.com.au](http://www.bt.com.au)**
- **Visit your local BT Investor Centre**

Important information regarding the graph (on previous page): This graph is not a projection of expected returns and is only intended to demonstrate the effecting of compounding. Total returns are calculated at 31 May each year, using exit prices taking into account management costs of the Fund. No reduction is made to the unit price (or performance) to allow for tax that you may pay as an investor. Certain other fees such as contribution fees or withdrawal fees (if any) are not taken into account. The investment returns shown are historical. Investments can go up and down and past performance is not a reliable indicator of future performance. Future performance is not a guarantee. BT Funds Management Limited (ABN 63 002 916 458) is the responsible entity of the Fund. The responsible entity of a fund is the issuer of units in that fund. A Product Disclosure Statement (PDS) is available for the Fund and can be obtained by calling BT Customer Relations on 132 135, visiting [www.bt.com.au](http://www.bt.com.au) or visiting a BT Investor Centre. You should obtain and consider the PDS before deciding whether to acquire, continue to hold or dispose of units in the Fund. This information is general information only and has been prepared without taking into account your individual objectives, financial situation or needs. You should assess whether this information is appropriate to you and talk to your financial adviser before making an investment decision. The information is based on current tax laws and their interpretation. The levels and basis of taxation may change. The application of taxation laws depends on investors' individual circumstances. You should, therefore, seek professional advice on the taxation implications of investing and should not rely on this information, which should be used as a guide only. BT7830 PUB7937sg 07/06