



# BT Wholesale Multi-manager Conservative Fund

September 2011



## Fund objective

The Fund aims to maximise returns above inflation with a low risk of fluctuations in capital values in the short term and provide an overall return which exceeds its benchmark over three years or more.

## Investment approach

The Multi-manager funds allow you to select a single investment option that diversifies across asset classes, investment managers and investment management styles. This diversification helps reduce overall risk and aims to improve consistency of returns by minimising the impact on overall performance resulting from any one style, asset class or manager.

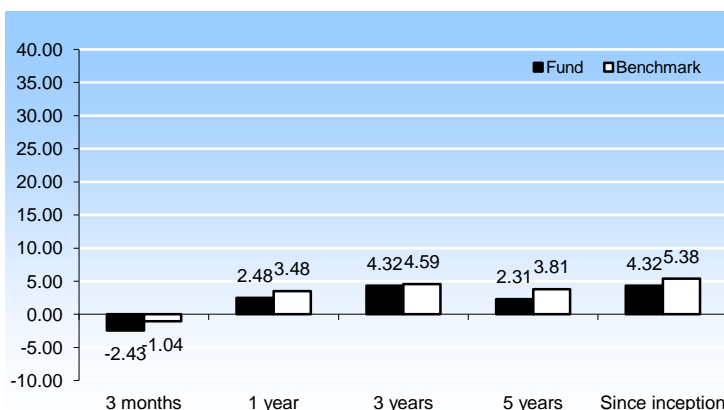
## Manager selection

The BT Multi-manager funds are built, monitored and rebalanced by Advance Investment Solutions – who research, select and blend investment managers from around the world and actively manage the strategy, manager selection and performance of the funds. Advance Investment Solutions regularly meets with the investment managers and conducts an intense investigation of everything, from their investment philosophy and current market views, to how well the investment manager's team is working together or how they would react in periods of high volatility.

## Fund facts

Minimum suggested investment period	3 years
Date of inception	March 2001
Risk profile	Conservative
Product size (\$m)	\$198.5
Management fee	0.68% pa
APIR code	BTA0222AU

## Performance vs benchmark (% pa)

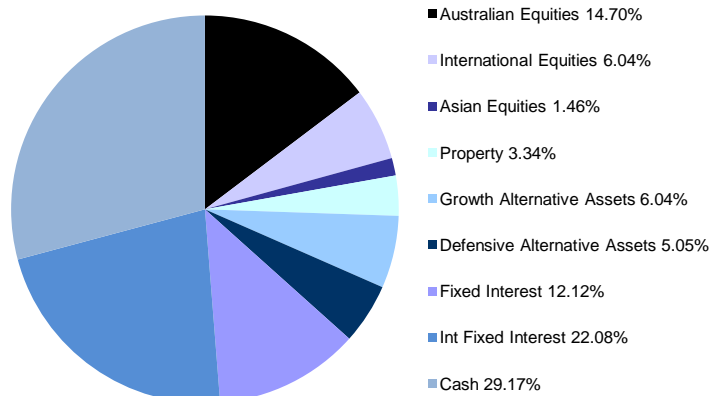


- Investment returns are wholesale – net of fees.
- The benchmark for the Fund is created from a blend of indices based on the Fund's exposure to different asset classes. Details of the particular market indices used for the Fund's benchmark can be found on BT Online.

## Latest portfolio update

Growth assets posted significant falls over the September quarter as investor risk aversion stemming from social unrest, political instability and economic fragility led investors to realign their portfolios in favour of defensive assets. The Fund continued to run a slight overweight position to growth assets during the quarter, with the holdings of equities and commodities above the neutral benchmark allocation. The performance of the Fund was below the benchmark return with sector allocation variance and manager selection both having a negative impact on overall performance from the Fund's return. The largest positive contribution by asset class from manager selection came from within active global equities.

## Asset allocation



An increase in risk aversion throughout the September quarter saw equities and growth assets underperform defensive assets. European sovereign debt risks dominated headlines and the US narrowly evaded a potential technical default. A credit downgrade for the US by Standard & Poor's was enough for investors to take risk off the table. The work-through of supply chain disruptions to global manufacturing, resulting from the Japanese earthquake in March, provided some support for markets, as industrial production began to recover over the second quarter of 2011. However, industrial production momentum decelerated over the September quarter, reflecting the below-trend demand cycle from the US and other European nations as they negotiate stubbornly slow paces of economic growth. International and Australian bonds managed to post solid gains as yields ended lower over the period. The Australian dollar has fallen sharply over the past 3 month period as investors exited emerging market and commodities positions. This helped to mitigate the negative return in international equities over the quarter compared to the local currency equity returns. International sharemarkets in local currency terms declined 14.7% in the September quarter and declined 4.5% for the last 12 months, whilst in Australian dollar terms have declined 8.0% over the quarter and 4.2% for the 12 month period. The difference was a result of the Australian dollar which experienced strong declines over the quarter, down 9.9%.

Australian shares underperformed other benchmark equity indices over the three month period, declining 11.6% on an accumulation basis. The weight of the quarter's underperformance together with a persistently high Australian dollar saw the domestic market lag. The strength in the Australian dollar has reversed sharply over the past quarter and provided some level of attractiveness for international investors however recent risk aversion continues to weigh on investor sentiment, particularly to those equities tied most to emerging markets and commodities. Global listed property followed equity markets lower as the risk premia amongst 'equity-like' assets increased in the wake of increasing volatility and global growth uncertainty. The correlation of listed property trusts to global equities resulted in global LPTs declining 15.5% for the three month period, although outperforming domestic listed property which retreated 8% over the same period. The Barclays Global Aggregate Bond index (hedged) posted a 4.3% return for the three month period whilst the UBS Warburg Composite Bond index for Australia also posted a return of 4.6%. Australian and global bond yields continued to find support amongst investors as global risk aversion continued to reach extreme levels and investors sought after safe haven assets amidst the heightened volatility in global equity markets. Global bond yields continued to find support throughout the past quarter with US 10 year Treasuries and German Bunds benefiting from a flight to safety as the Greek default risk escalated and expectations for global growth deteriorated. Australian bonds also rallied with markets pricing in an interest rate cut from the RBA. Long term rates shifted downwards nearly 1.0% to below the cash rate of 4.75%.

Managers		
<b>Australian Equities</b>	BT Northcape Ausbil Schroders	Alleron Celeste Contango Tribeca
<b>International Equities</b>	AQR MFS Trilogy Tradewinds Lion	Schroders Lazard Mellon State Street
<b>Property</b>	Perennial European Investors CBRE	
<b>Alternative Assets</b>	Advance Alternative Strategies	Credit Suisse Grosvenor
<b>Australian Fixed Interest</b>	CFS	Perennial
<b>International Fixed Interest</b>	Standish Mellon Franklin Templeton	Wellington
<b>Cash</b>	IMS Kapstream	



#### What to do next

- See your adviser
- Visit [www.bt.com.au](http://www.bt.com.au)
- Call 1800 813 886

BT Funds Management Limited ABN 63 002 916 458 is the responsible entity of the Multi-manager Conservative Fund (Fund) and is the issuer of units in the Fund. A Product Disclosure Statement (PDS) is available for the Fund and can be obtained by calling 1800 813 886 or online at [www.bt.com.au](http://www.bt.com.au). You should obtain and consider the PDS before deciding whether to acquire, or continue to hold, units in the Fund. This fact sheet has been prepared without taking account of your objectives, financial situation or needs. Because of this you should, before acting on this information, consider its appropriateness, having regard to your objectives, financial situation and needs. Total returns for the Fund are calculated to the last day of each month using exit prices. Total return figures assume distributions are reinvested and issuer fee and expenses are deducted but contribution fees (where payable) and taxes are not. Returns are historical and past performance is not a reliable indicator of future performance. This fact sheet is updated quarterly and is accurate at the time of publishing. We may change the investment characteristics of the Fund at any time.