

BT Super for Life – Conservative Fund – Savings

Fact sheet

June 2010



Fund overview

Product name	BT Super for Life – Conservative Fund – Savings
APIR	BTA0294AU
Inception date	October 2007
Fund status	Open
Fund size	\$37.71 million
ICR (Management fee)	0.99% as at 30/06/2010
Asset class	Diversified
Recommended investment timeframe	3 years+
Risk category	Low

Fund management

The funds are managed by BT's investment management team and by a number of external managers with complementary capabilities.

Where BT appoints other investment managers, our team of investment specialists provide ongoing monitoring and review of the appointed investment manager.

Who is this fund for?

For conservative account holders who want low levels of risk and some growth to protect capital against inflation.

Investment style

A mixture of growth and conservative assets, with a significant emphasis on conservative assets.

Intended outcome

To provide a real return over inflation over 3 years or more.

Investment performance

Performance (%) (as at 30/06/2010)	1 month	3 months	6 months	1 year (pa)	Since Inception
Total return	0.14	-1.17	-0.27	7.00	1.35
Benchmark return	0.14	-0.81	0.43	8.48	2.93

Performance returns are calculated net of ICR (Management Fees) and post tax. Past performance is not a reliable indicator of future performance, the value of your investment can go down as well as up.

To provide a longer term view of performance in this type of fund, we have shown returns for the BT Sustainable Conservative Fund which has similar investments. The BT Super for Life – Conservative Fund will be managed in a similar way.

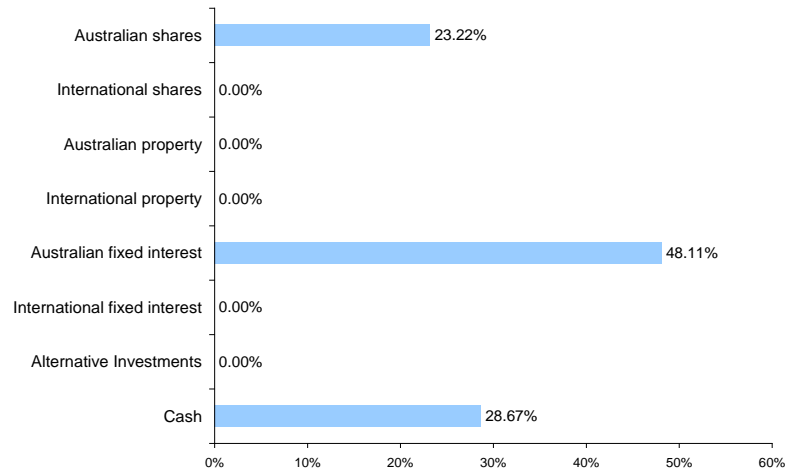
Performance (%) (as at 30/06/2010)	1 year (pa)	3 years (pa)	5 years (pa)	Since Start (pa)	Start date
Fund Returns*	7.59	2.55	5.88	8.35	Sep 1989

*Post fee, pre-tax

Asset allocation

Target asset allocation	Target	Range
Australian shares	25	5-35
International shares	0	0-18
Australian property	0	0-10
International property	0	0-10
Australian fixed interest	50	20-70
International fixed interest	0	5-35
Alternative investments	0	0-20
Cash and other	25	0-40

By Sector allocation (as at 30/06/2010)



The market exposure (asset allocation) and holdings of the fund may change significantly each day.

Fund commentary

Market review

Increasing instability in EU countries and a weak economic recovery in the US and China saw investors move to more secure assets during the June quarter. The Australian sharemarket began the second quarter with positive momentum but a weak May and June saw the index lose - 11.2% over the period.

Within each sector, the market had varied results. Defensive sectors were strong, while the Industrials, Banks and Consumer Discretionary sectors underperformed the index. Most bond markets were strong in the June quarter as the European financial crisis undermined both the appetite for risk amongst investors and the prospects for growth in the region. Meanwhile the RBA hiked rates in April and May but left rates on hold in June leaving the base rate at 4.5%.

Performance

Further falls in the share market outweighed positive performance in fixed interest assets and saw the portfolio register a slightly negative return for the June quarter; unfortunately the portfolio underperformed the benchmark over the period to June 30. Positive contributors to the active performance were cash and the Government securities component of Australian fixed interest. These were offset by negative active returns in Australian equities, the credit component of Australian fixed interest and asset allocation.

Strategy & outlook

The risks to share market performance appear to be negative in the near term with the economic data pointing to slowing growth in the second half of 2010. As a result of this, the instability of the past quarter is expected to continue as the global economic cycle becomes increasingly unsynchronised across regions. The severe financial measures taken in Europe are likely to be a significant drag on growth, while the US recovery appears to be slowing and China continues to engineer a slowdown in its overheating property market. Australia has enjoyed strong employment growth recently, but the domestic economic outlook is less positive in light of a slowing property market and the lowest year-on-year retail sales growth since 2001. It is therefore hard to predict where the bottom will be in equities at this stage, and with this is likely to come further weakness in the Australian dollar.

Other features

Responsible and ethical investment

BT Financial Group is a signatory to the UN Principles for Responsible Investment (PRI). These Principles are about maintaining long-term growth without causing environmental or social damage. Investing with BT Super for Life can help you reconcile your social and environmental concerns with your financial goals.

Specifically, the Australian share component of BT Super for Life – Conservative Fund is invested ethically. You can find out more information about PRI and ethical investing in the PDS.

More information?

→ Speak to your financial adviser → Visit btsuperforlife.com.au → Call BT Customer Relations 1300 653 553

BT Funds Management Limited ABN 63 002 916 458, AFSL No. 233724, RSE No. L0001090 is Trustee of BT Super for Life (Fund) ABN 53 398 474 034, RSE No. R1071221

The Product Disclosure Statement (PDS) is available by visiting btsuperforlife.com.au or calling BT on 1300 653 553. You should consider the PDS in deciding whether to acquire, or continue to hold, the Fund and consider whether the Fund is appropriate for you. This document (Fact sheet) does not take into account your objectives, financial situation and needs. Because of this, you should, before acting on information in this document, consider its appropriateness, having regard to your objectives, financial situation or needs and we recommend you consult a financial adviser.

Performance figures are calculated in accordance with the Investment and Financial Services Association (IFSA) standards. Total returns are calculated to the last day of each month (unless otherwise indicated) using exit prices and assuming reinvestment of distributions (which may include net realised capital gains from the sale of fund assets).

An investment in BT Super for Life is not a deposit with, or any liability of, Westpac Banking Corporation ABN 33 007 457 141, or any other company in the Westpac Group of companies. For further information refer to the PDS.

