

# BT Conservative Outlook

## Fact Sheet

December 2011



## Fund Overview

Product Name	BT Lifetime - Flexible Pension
APIR	BTA0492AU
ABN	83 953 436 008
Inception Date	February 1993
Fund Status	Open
Fund Size	\$35.38 million
ICR (Management Fee)	1.91% As at 30/06/2011
Asset Class	Diversified
Recommended Investment Timeframe	3 years +
Risk Category	Conservative

Latest unit prices (entry/exit) information is available at [www.bt.com.au](http://www.bt.com.au)

## Fund Management

BT Investment Management Limited and External Managers.

## Investment Objective

Aims to provide an overall return that exceeds the return from its benchmark, when measured over the recommended investment timeframe.

## Investment Strategy

Actively managed diversified Investment Option that invests in shares, property securities, fixed interest, cash and alternative investments. It has a significant weighting towards defensive assets.

## Investment Performance

Performance (%) (as at 31/12/2011)	3 months	1 year (pa)	3 years (pa)	5 years (pa)	Since Incep.(pa)
Total Return (post-fee, pre-tax)	1.81	3.46	5.62	1.74	5.53

All performance figures assume that income is reinvested. The returns quoted provide a historical reflection of past performance, and are no guarantee of future returns. The actual return to any individual investor may differ. Past performance is not a reliable indicator of future performance.

## Progress of the Portfolio Investment

### Fund performance

The fund outperformed its benchmark (pre-fee) in the December 2011 quarter. The period was relatively strong for equities worldwide though the gains for Australian investors were impacted by the strength of the local currency. Australian shares rose 2.1% and global property recorded gains of 8.9%. International equities held up well also returning 2.0% though hedged gains were much stronger at around 7.1%. The performance of international bond markets in the fourth quarter was driven by some progress in attempting to resolve the European crisis, and the strength of the US recovery.

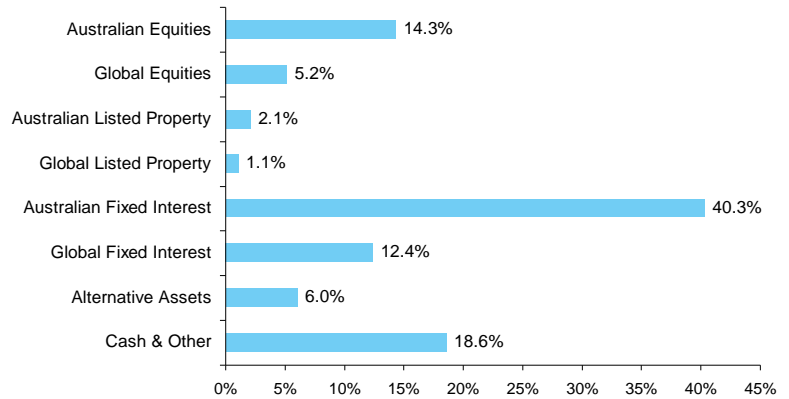
### Market outlook

Investor sentiment improved and markets calmed down towards the end of last year as the European Union governments explored possible solutions to the region's sovereign debt crisis. As we have been saying throughout the European crisis, there is no silver bullet and we may continue to see initiatives introduced that bring about more fiscal integration. In the US, recent data has been more encouraging than expected but in our view a sustained recovery has to come from more significant investment by the corporate sector. If we are looking for catalysts to improve sentiment over the coming months, signs of stronger investment from this sector would be a clear one.

## Asset Allocation

Strategic Asset Allocation	Neutral	Ranges
Australian shares	15	5-25
International shares	8	0-18
Australian property	3	0-10
International property	2	0-10
Australian fixed interest	34	20-55
International fixed interest	15	5-35
Alternative investments	6	0-20
Cash	17	0-40

### By Sector Allocation (as at 31/12/2011)



The international fixed interest, international property and international alternative investment exposures are fully hedged to the A\$ to the extent considered reasonably practicable. Generally, the Investment Option's international share exposure will not be hedged to the A\$.



### More information?

→ Speak to your financial adviser → Visit [www.bt.com.au](http://www.bt.com.au) → BT Contact Centre 132 135

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