

BT Balanced Returns NCF

Fact Sheet

December 2011



Fund Overview

Product Name	BT Lifetime - Flexible Pension
APIR	BTA0150AU
ABN	83 953 436 008
Inception Date	April 2000
Fund Status	Closed
Fund Size	\$8.99 million
ICR (Management Fee)	2.22% As at 30/06/2011
Asset Class	Diversified
Recommended Investment Timeframe	5 years +
Risk Category	Moderate

Latest unit prices (entry/exit) information is available at www.bt.com.au

Fund Management

BT Investment Management Limited and External Managers.

Investment Objective

Aims to provide an overall return that exceeds the return from its benchmark, when measured over the recommended investment timeframe.

Investment Strategy

Is an actively managed diversified Investment Option that invests in shares, property securities, fixed interest, cash and alternative investments. The fund has a higher weighting towards growth assets.

Investment Performance

Performance (%) (as at 31/12/2011)	3 months	1 year (pa)	3 years (pa)	5 years (pa)	Since Incep.(pa)
Total Return (post-fee, pre-tax)	2.31	-1.76	4.79	-1.46	2.22

All performance figures assume that income is reinvested. The returns quoted provide a historical reflection of past performance, and are no guarantee of future returns. The actual return to any individual investor may differ. Past performance is not a reliable indicator of future performance.

Progress of the Portfolio Investment

Fund performance

The fund outperformed its benchmark (on a pre fee/pre tax basis) in the December 2011 quarter. The period was reasonably strong for risk assets, particularly shares and property, with Australian shares up 2.05% and global property rising 8.86%. International equities held up as well, returning 2.0%. Government bonds continued to rally in the December quarter contributing a return of 1.94% for Australian fixed interest and 2.0% for international fixed interest. Our underlying active strategies were mixed, with Australian equities and international equities adding value while global property and alternative investments detracted from value in the December quarter.

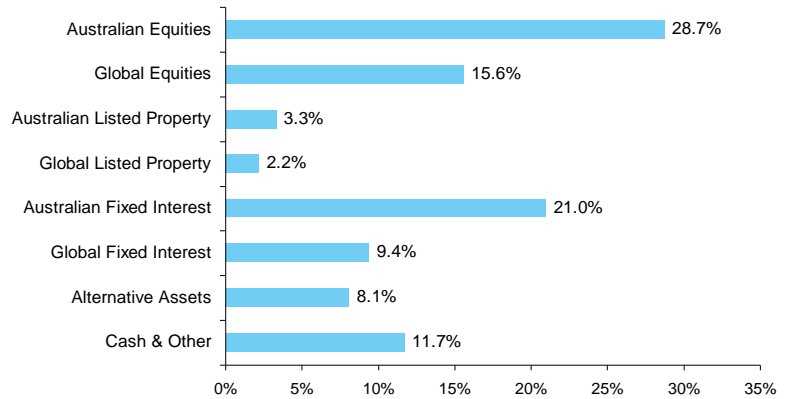
Market outlook

Investment markets have once again been dominated by macro events mostly out of Europe. In a series of summits, Eurozone nations agreed on some measures to alleviate the sovereign debt crisis, and together with the resignation of the Greek and Italian prime ministers, some small rallies occurred in global markets. In the US, the economic news continues to show signs of improvement, though in Australia, corporate news offers little to offset a difficult macro background. Market volatility, concerns over global growth and in particular signs that China's momentum may be easing contributed to a sub-par showing from resource stocks which were negative for the December quarter. Banks and defensive stocks were the outperformers.

Asset Allocation

Strategic Asset Allocation	Neutral	Ranges
Australian Shares	33	23-43
International Shares	18	10-30
Australian Property Securities	4	0-10
International Property	3	0-10
Australian Fixed Interest	17	5-32
International Fixed Interest	7	0-20
Alternative Investments	8	0-20
Cash	10	0-20

By Sector Allocation (as at 31/12/2011)



The international fixed interest, international property and international alternative investment exposures are fully hedged to the A\$ to the extent considered reasonably practicable. Generally, the Investment Option's international share exposure will not be hedged to the A\$.



More information?

→ Speak to your financial adviser → Visit www.bt.com.au → BT Contact Centre 132 135

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An investment in the Plan is not an investment in, deposit with or any other liability of Westpac Banking Corporation ABN 33 007 457 141 (the Bank) or any other company in the Westpac Group. It is subject to investment risk, including possible delays in repayment of withdrawal proceeds and loss of income and principal invested. Neither the Bank nor any other company in the Westpac Group has issued, stands behind or otherwise guarantees the capital value or investment performance of the Plan.