

BT Ethical Share Fund

Fact Sheet

December 2011



Fund Overview

Product Name	BT Classic Investment Funds
APIR	RFA0027AU
Inception Date	August 2001
Fund Status	Closed
Distribution Frequency	Half Yearly
Fund Size	\$9.21 million
ICR (Management Fee)	2.52% As at 30/06/2011
Asset Class	Australian shares
Recommended Investment Timeframe	5 years+
Risk Category	Dynamic

Latest unit prices (entry/exit) information is available at www.bt.com.au

Fund Management

The Fund is managed by BT Investment Management Limited (BTIM).

Investment Objective

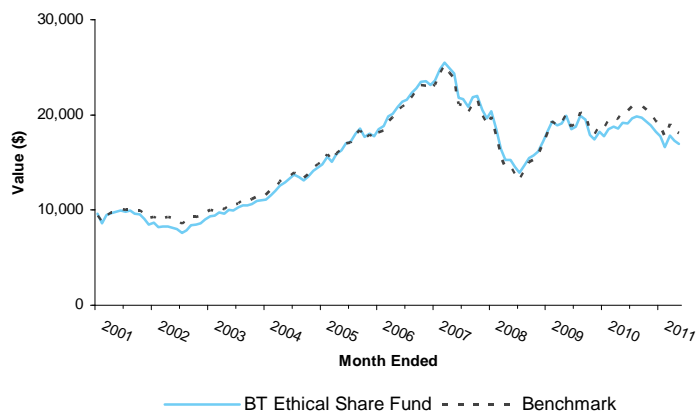
The Fund aims to provide a return (before fees) that exceeds the S&P/ASX 300 Accumulation Index over the medium to long term.

Investment Strategy

The Fund is actively managed and invests primarily in Australian companies that BTIM believe to be trading at a significant discount to their assessed valuation. The Fund will not invest in companies which, directly mine uranium for the purpose of weapons manufacture, produce alcohol or tobacco, manufacture or provide gaming facilities, manufacture weapons and armaments, or have been subject to environmental and/or human rights prosecutions. We may invest in companies which mine or use uranium primarily in relation to power generation.

Investment Performance

**Growth of \$10,000 invested
Since inception (net of ongoing fees)**



Performance (%) (as at 31/12/2011)	3 months	1 year (pa)	3 years (pa)	5 years (pa)	Since Incep.(pa)
Income Return	1.43	1.54	1.41	5.39	4.65
Growth Return	0.47	-13.21	2.14	-9.48	0.54
Total Return	1.91	-11.67	3.55	-4.09	5.19
Benchmark Return	2.05	-10.98	7.67	-2.39	5.87

Performance returns are calculated net of ICR (Management Fees) and pre tax. Past performance is not a reliable indicator of future performance, the value of your investment can go down as well as up. Performance figures are calculated in accordance with the Investment and Financial Services Association (IFSA) standards. Total returns are calculated to the last day of each month (unless otherwise indicated) using exit prices and assuming reinvestment of distributions (which may include net realised capital gains from the sale of fund assets). No allowance is made for tax paid as an investor, other than withholding tax on foreign investments (if any).

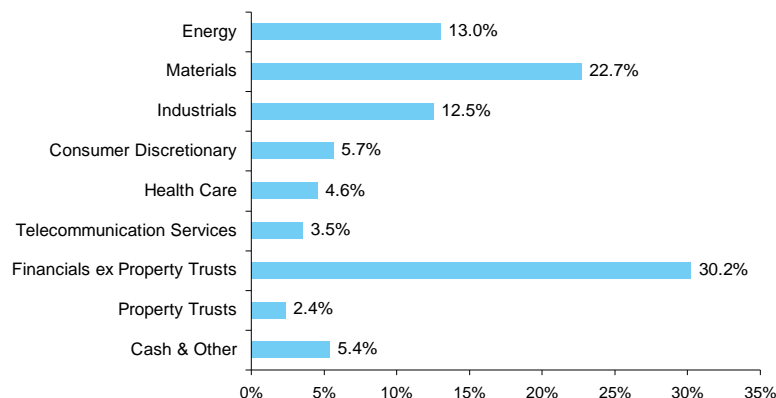
Top Holdings

Holdings (as at 31/12/2011)			
BHP Billiton Limited	8.8%	Origin Energy Limited	4.4%
National Australia Bank Limited	8.6%	Santos Limited	4.4%
Westpac Banking Corporation	7.2%	Brambles Limited	4.1%
Commonwealth Bank of Australia Limited	5.4%	Suncorp Group Limited	3.9%
Rio Tinto Limited	4.8%	Telstra Corporation Limited	3.5%

Asset Allocation

Strategic Asset Allocation	Ranges
Australian shares	80-100
Cash	0-20

By Sector Allocation (as at 31/12/2011)



The market exposure (asset allocation) and holdings of the fund may change significantly each day.

Progress of the Portfolio Investment

Fund performance

The fund outperformed the benchmark in the December 2011 quarter. Our overweight position in Brambles was a good contributor to performance with the company announcing strong sales growth forecasts for the first quarter of 2012. However our overweight position in JB Hi-Fi, which fell by 26% in the period, detracted from the quarterly result. Also detracting from performance was our overweight position in ResMed, which was down by 16% over the period. We believe industry dynamics remain positive for ResMed, and the company remains the market leader in sleep-disorder apparatus and is well positioned for further growth.

Market outlook

In what was a rollercoaster quarter, the ASX300 Accumulation Index was up 2.1%. In terms of sector performance, defensive sectors did best with Telecoms up 7% and Utilities up 6.5%, while Materials were weak, down 3%. While most commodities rebounded over the quarter from a very weak period prior, spot iron ore prices fell quite measurably, bringing its longer term performance pattern in line with other base metals, which reflects a softer economic outlook for China. The end of the year saw further woes in Australia's retail sector, and we are watching the start of 2012 with interest.

Other Features

This fund is open to existing investors with a current holding. There is no minimum amount for additional investments or Regular Investment Plans.

Existing investors can manage their investment using BT Online or our automated telephone service BT Link.

BT Margin Lending will loan against this Fund via a BT Margin Loan. The Loan to Value Ratio (LVR) for this Fund is 75%. Lending ratios are subject to change without notice.



More information?

→ Speak to your financial adviser → Visit www.bt.com.au → BT Contact Centre 132 135

BT Funds Management Limited ABN 63 002 916 458, AFSL 233724 and BT Funds Management No. 2 Limited ABN 22 000 727 659, AFSL 233720 are the Responsible Entities of the BT Classic Investment Funds Product Disclosure Statement (PDS). BT Funds Management No. 2 Limited ABN 22 000 727 659, AFSL 233720 is the issuer of units in, the BT Ethical Share Fund (the Fund). A PDS and Financial Services Guide (FSG) is available for the Fund and can be obtained by calling the BT Contact Centre on 132 135, or visiting www.bt.com.au. You should obtain and consider the PDS before deciding whether to acquire, continue to hold or dispose of units in the Fund. The information in this flyer is factual only. It does not constitute financial product advice. Before acting on this information you should seek independent financial and taxation advice to determine its appropriateness to your objectives, financial situation and needs. This flyer provides an overview or summary only and it should not be considered a comprehensive statement on any matter or relied upon as such.

An investment in the Fund is not an investment in, deposit with or any other liability of Westpac Banking Corporation ABN 33 007 457 141 (the Bank) or any other company in the Westpac Group. It is subject to investment risk, including possible delays in repayment of withdrawal proceeds and loss of income and principal invested. Neither the Bank nor any other company in the Westpac Group has issued, stands behind or otherwise guarantees the capital value or investment performance of the Fund.