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## BT FINANCIAL GROUP'S PRIVATE WEALTH TEAM PICKS UP TWO MORE AWARDS

BT Financial Group's Private Wealth division, which oversees Westpac Private Bank, St. George Private Clients and Bank of Melbourne Private, has received further recognition - picking up two prestigious awards at separate ceremonies last night.

At the 11<sup>th</sup> Customer Service Institute of Australia Service Excellence Awards held in Melbourne, BT Private Wealth was named National Winner for its Private Office Services team.

Private Office Services is a dedicated team which services clients' transactional and business needs across BT Financial Group's three private banks: Westpac Private Bank, St. George Private Clients and Bank of Melbourne Private.

Meanwhile, in Singapore, one of Westpac's private bankers was named as an Outstanding Young Private Banker at the Private Banker International Global Wealth Awards.

BT Financial Group General Manager, Jane Watts, said the wins showed the continued emphasis on providing superior client services.

"We understand the value clients place on personalised service and expertise. This is a fantastic recognition of our continued passion to providing the best possible service and having the best people on our team."

The wins last night follow a highly successful year for the Private Wealth business. In June this year, the Private Wealth team took out five awards at the Australian Private Banking Awards 2012 including Outstanding Institution (\$10m - \$30m); Outstanding Analyst 2012; Outstanding Associate 2012; Outstanding New Wealth/Investment Adviser 2012; and Outstanding New Relationship Manager 2012.

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