

BT WRAP'S NEW BADGE REPORTS UNDERPIN DEALER GROUP SUPPORT

EMBARGOED TO MONDAY, 28 FEBRUARY 2011

BT Wrap has upped their level of reporting tools for dealer groups providing easier access to transparent reporting and assisting them manage their business and compliance needs.

Head of BT Wrap, Chris Freeman, said the reports build on the enhanced Dealer Group DeskTop launched last year, as part of BT Wrap's model portfolio offering, and will make it easier for dealer groups to support their advisers through better visibility of their total holdings.

"The latest product release demonstrates BT Wrap's ongoing commitment to providing market leading platform functionality which has already delivered a market leading equities trading centre, bulk trading, consolidated order screens and model portfolio tools in the last 12 months," he said.

"This week's roll-out includes two new desktop reports and three bulk reports that will drive efficiency for dealer groups, their advisers and their clients.

"The reports provide a range of summary options, including the ability to view results across single or multiple badges, allowing the dealer group to provide better business-building strategies as well as support services such as compliance and legal to their advisers."

"For example, dealer groups will be able to have immediate visibility of the impact changing a stock in their APLs and respond and tailor accordingly. Another benefit is managing the impact of a frozen fund or significant drop in a unit's value. By having immediate access to their group exposure, as well as individual adviser impact, the dealer group can target advisers and clients with immediate information and support."

Head of Distribution & Alliances at Genesys Wealth Advisers, Pia Zulueta, said the variety of reports will allow them to more meaningfully track their business and tailor support services to their advisers.

"With real-time data and a huge array of inputs the benefits will be multi-fold. As a dealer group we will be able to quickly identify trends, understand the impact of business decisions and correlate market data to our own. The visibility to the licensee and the support it will provide our advisers will be hugely beneficial," Ms Zulueta said.

The Dealer Group DeskTop badge reports include:

- **Total Wrap business report:** A summary of total Wrap business across various products as at COB of the prior full business day including total funds under advice, average client balances and loans and breakdown of total holdings across managed funds, term deposits, equities and cash.
- **Periodic summary report:** A summary of movements in total Wrap business across pre-determined periods including opening and closing balances, total deposits, withdrawals, transfers and distributions.

BT Financial Group

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Media release

- **Bulk reports:** A summary of monthly investment flows, clients holding a specific investment option and their latest cash balances across all product types. Information includes total Inflows, outflows, net flows and values of all equity and managed fund holdings for the latest available month end and which clients contain holdings in a specific security or managed fund.

Ends

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