

# BT Investment Funds

Annual Report

BT External Diversified 3 (Perpetual Conservative Growth)

ARSN 105 252 524

for the year ended 30 June 2021

The Responsible Entity of the Fund is Westpac Financial Services Limited  
ABN 20 000 241 127, AFSL No. 233716.

The repayment of capital and the performance of the Fund is not guaranteed  
by either the Responsible Entity, Westpac Banking Corporation or member  
companies of the Westpac Group.

# **BT External Diversified 3**

ARSN 105 252 524

**Annual report - for the year ended  
30 June 2021**

# BT External Diversified 3

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## Annual report - for the year ended 30 June 2021

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These financial statements cover BT External Diversified 3 as an individual entity.

The Responsible Entity of BT External Diversified 3 is Westpac Financial Services Limited (ABN 20 000 241 127). The Responsible Entity's registered office is Level 18, 275 Kent Street, Sydney, NSW 2000.

## Directors' report

The directors of Westpac Financial Services Limited, the Responsible Entity of the BT External Diversified 3 ("the Fund"), present their report together with the Fund's financial statements for the year ended 30 June 2021.

### Principal activities

During the year, the Fund continued to invest into the Perpetual Conservative Growth Fund in accordance with the provisions of the governing documents. Through this investment, the Fund was exposed to a diversified portfolio of investments.

The Fund did not have any employees during the year.

There were no significant changes in the nature of the Fund's activities during the year.

### Directors

The following persons held office as directors of Westpac Financial Services Limited during the year or since the end of the year and up to the date of this report:

Vicki Allen  
 Andrew Rutherford (appointed 23 March 2021)  
 Jonathan Sweeney  
 Susan Thomas (resigned 31 December 2020)  
 Katherine Vincent

### Review and results of operations

The Fund is currently closed to investment by new investors, however, existing investors can continue to invest in the Fund.

Effective 1 December 2020, the Responsible Entity fee relating to the Fund was decreased from 1.79% per annum to 1.23% per annum (inclusive of GST and net of RITC).

The directors and management continue to assess the potential financial and other impacts to the Fund of the actions taken to address the coronavirus (COVID-19) global pandemic. The severity and length of the global pandemic and the depth and duration of the associated effects on economic and business activity and on investment markets has impacted investment outcomes and increased volatility in investment performance during the year.

There have been no other significant changes to the Fund's operations since the previous financial year. The Fund continued to invest in accordance with the investment objectives and guidelines as set out in the governing documents of the Fund and the provisions of the Fund's Constitution.

The performance of the Fund, as represented by the results of its operations, was as follows:

	Year ended	
	30 June 2021	30 June 2020
Operating profit/(loss) (\$)	<b>458,448</b>	(24,026)
<i>Distributions</i>		
Distributions paid and payable (\$)	<b>6,912</b>	113,592
Distributions (cents per unit)	<b>0.130</b>	2.107

## Directors' report (continued)

The key differences, if any, between net assets for unit pricing purposes and net assets as reported in the financial statements prepared under Australian Accounting Standards have been outlined below:

	As at	
	30 June 2021	30 June 2020
	\$	\$
Redemption value of outstanding units	5,521,936	5,405,376
Adjustment for differences in valuation inputs	-	-
Net assets attributable to unitholders	5,521,936	5,405,376

### Significant changes in the state of affairs

Other than as noted in this report, in the opinion of the directors, there were no significant changes in the state of affairs of the Fund that occurred during the financial year.

### Matters subsequent to the end of the financial year

No matter or circumstance has arisen since 30 June 2021 that has significantly affected, or may significantly affect:

- (i) the operations of the Fund in future financial years, or
- (ii) the results of those operations in future financial years, or
- (iii) the state of affairs of the Fund in future financial years.

### Likely developments and expected results of operations

The Fund will continue to be managed in accordance with the investment objectives and guidelines as set out in the governing documents of the Fund and in accordance with the provisions of the Fund's Constitution.

The results of the Fund's operations will be affected by a number of factors, including the performance of investment markets in which the Fund invests. Investment performance is not guaranteed and future returns may differ from past returns. As investment conditions change over time, past returns should not be used to predict future returns.

### Indemnity and insurance of officers

No insurance premiums are paid for out of the assets of the Fund for insurance cover provided to the officers of the Responsible Entity.

### Indemnity of auditors

The auditors of the Fund are in no way indemnified out of the assets of the Fund.

### Fees paid to and interests held in the Fund by the Responsible Entity or its associates

Fees paid to the Responsible Entity and its associates out of Fund property during the year are disclosed in note 11 to the financial statements.

No fees were paid out of Fund property directly to the directors of the Responsible Entity during the year.

The number of interests in the Fund held by the Responsible Entity or its associates as at the end of the financial year are disclosed in note 11 to the financial statements.

### Interests in the Fund

The movement in units on issue in the Fund during the year is disclosed in note 7 to the financial statements.

The value of the Fund's assets and liabilities is disclosed in the balance sheet and derived using the basis set out in note 2 to the financial statements.

## Directors' report (continued)

### Environmental regulation

The operations of the Fund are not subject to any particular or significant environmental regulations under a Commonwealth, State or Territory law.

### Rounding of amounts to the nearest dollar

Amounts in the Directors' report have been rounded to the nearest dollar in accordance with *Australian Securities & Investments Commission ("ASIC") Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191*, unless otherwise indicated.

### Auditor's independence declaration

A copy of the auditor's independence declaration, as required under section 307C of the *Corporations Act 2001*, is set out on page 5.

This report is made in accordance with a resolution of the directors.



Director



Director

Sydney  
17 September 2021



## *Auditor's Independence Declaration*

As lead auditor for the audit of BT External Diversified 3 for the year ended 30 June 2021, I declare that to the best of my knowledge and belief, there have been:

- (a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- (b) no contraventions of any applicable code of professional conduct in relation to the audit.

A handwritten signature in black ink, appearing to read 'Alexandra Richardson', written in a cursive style.

Alexandra Richardson  
Partner  
PricewaterhouseCoopers

Sydney  
17 September 2021

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**BT External Diversified 3**  
**Statement of comprehensive income**  
**For the year ended 30 June 2021**

**Statement of comprehensive income**

	Notes	Year ended	
		30 June 2021	30 June 2020
		\$	\$
<b>Income</b>			
Interest income		51	727
Distribution income		192,654	214,123
Net gains/(losses) on financial instruments held at fair value through profit or loss		297,585	(182,327)
<b>Total income/(loss)</b>		<b>490,290</b>	<b>32,523</b>
<b>Expenses</b>			
Responsible Entity's fees	11(d)	31,842	55,935
Other operating expenses	5	-	614
<b>Total operating expenses</b>		<b>31,842</b>	<b>56,549</b>
<b>Operating profit/(loss)</b>		<b>458,448</b>	<b>(24,026)</b>
<b>Profit/(loss) for the year</b>		<b>458,448</b>	<b>(24,026)</b>
Other comprehensive income		-	-
<b>Total comprehensive income for the year</b>		<b>458,448</b>	<b>(24,026)</b>

*The above statement of comprehensive income should be read in conjunction with the accompanying notes.*



**BT External Diversified 3**  
**Balance sheet**  
**As at 30 June 2021**

**Balance sheet**

	Notes	As at	
		30 June 2021 \$	30 June 2020 \$
<b>Assets</b>			
Cash and cash equivalents	9	<b>108,524</b>	110,615
Accrued income		<b>158,356</b>	176,673
Receivables		<b>114</b>	316
Financial assets held at fair value through profit or loss	10	<b>5,256,507</b>	5,233,082
<b>Total assets</b>		<b>5,523,501</b>	5,520,686
<b>Liabilities</b>			
Distribution payable	8	-	111,216
Payables		<b>1,565</b>	4,094
<b>Total liabilities</b>		<b>1,565</b>	115,310
<b>Net assets attributable to unitholders - equity</b>	7	<b>5,521,936</b>	5,405,376

*The above balance sheet should be read in conjunction with the accompanying notes.*

**BT External Diversified 3**  
**Statement of changes in equity**  
**For the year ended 30 June 2021**

**Statement of changes in equity**

	Notes	Year ended	
		30 June 2021	30 June 2020
		\$	\$
<b>Total equity at the beginning of the financial year</b>		<b>5,405,376</b>	6,671,402
<b>Comprehensive income for the year</b>			
Profit/(loss) for the year		<b>458,448</b>	(24,026)
Other comprehensive income		-	-
<b>Total comprehensive income for the year</b>		<b>458,448</b>	(24,026)
<b>Transactions with unitholders</b>			
Applications	7	<b>402,831</b>	208,595
Redemptions	7	<b>(805,826)</b>	(1,420,911)
Units issued upon reinvestment of distributions	7	<b>68,019</b>	83,908
Distributions paid and payable	8	<b>(6,912)</b>	(113,592)
<b>Total transactions with unitholders</b>		<b>(341,888)</b>	(1,242,000)
<b>Total equity at the end of the financial year</b>		<b>5,521,936</b>	5,405,376

*The above statement of changes in equity should be read in conjunction with the accompanying notes.*

**BT External Diversified 3**  
**Statement of cash flows**  
**For the year ended 30 June 2021**

**Statement of cash flows**

	Notes	Year ended	
		30 June 2021	30 June 2020
		\$	\$
<b>Cash flows from operating activities</b>			
Proceeds from sale of financial instruments held at fair value through profit or loss		815,362	1,487,835
Purchase of financial instruments held at fair value through profit or loss		(330,232)	(183,065)
Interest received		52	739
Other income received		202	56
Responsible Entity's fees received/(paid)		(34,371)	(56,917)
Payment of other expenses		-	(614)
<b>Net cash inflow/(outflow) from operating activities</b>	13(a)	<b>451,013</b>	<b>1,248,034</b>
<b>Cash flows from financing activities</b>			
Proceeds from applications by unitholders		402,831	208,595
Payments for redemptions by unitholders		(805,826)	(1,420,911)
Distributions paid		(50,109)	(61,817)
<b>Net cash inflow/(outflow) from financing activities</b>		<b>(453,104)</b>	<b>(1,274,133)</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>		<b>(2,091)</b>	<b>(26,099)</b>
Cash and cash equivalents at the beginning of the year		110,615	136,714
<b>Cash and cash equivalents at the end of the year</b>	9	<b>108,524</b>	<b>110,615</b>
Non-cash transactions	13(b)		

*The above statement of cash flows should be read in conjunction with the accompanying notes.*

## **1 General information**

These financial statements cover BT External Diversified 3 ("the Fund") as an individual entity. The Fund was constituted on 8 July 2003.

The Responsible Entity of the Fund is Westpac Financial Services Limited ("the Responsible Entity"). The Responsible Entity's registered office is Level 18, 275 Kent Street, Sydney, NSW 2000. The financial statements are presented in Australian currency.

During the year, the Fund continued to invest into the Perpetual Conservative Growth Fund in accordance with the provisions of the governing documents. Through this investment, the Fund was exposed to a diversified portfolio of investments.

The financial statements were authorised for issue by the directors of the Responsible Entity on 17 September 2021. The directors of the Responsible Entity have the power to amend and reissue the financial statements.

## **2 Summary of significant accounting policies**

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

### **(a) Basis of preparation**

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Accounting Standards Board and the *Corporations Act 2001* in Australia. The Fund is a for-profit unit trust for the purpose of preparing the financial statements.

The financial statements are prepared on the basis of fair value measurement of assets and liabilities except where otherwise stated.

The balance sheet is presented on a liquidity basis. Assets and liabilities are presented in decreasing order of liquidity and do not distinguish between current and non-current. All balances are expected to be recovered or settled within 12 months, except for financial assets at fair value through profit or loss.

The Fund manages financial assets at fair value through profit or loss based on the economic circumstances at any given point in time, as well as to meet any liquidity requirements. As such it is expected that a portion of the portfolio will be realised within 12 months, however an estimate cannot be reliably determined at the end of the reporting period.

In the case of net assets attributable to unitholders, the units are redeemed on demand at the unitholder's option. However holders of these instruments typically retain them for the medium to long term. As such the amount expected to be settled within 12 months cannot be reliably determined at the end of the reporting period.

#### *(i) Compliance with International Financial Reporting Standards*

The financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

#### *(ii) Comparatives*

Certain comparative figures have been restated to conform with the financial statement presentation adopted for the current year.

#### *(iii) New and amended standards adopted by the Fund*

There are no standards, interpretations or amendments to existing standards that are effective for the first time for the financial year beginning 1 July 2020 that have a material impact on the amounts recognised in the prior periods or will affect the current or future periods.

## **2 Summary of significant accounting policies (continued)**

### **(b) Financial instruments**

#### *(i) Recognition/derecognition*

The Fund recognises financial instruments ("investments") on the date it becomes party to the contractual agreement and recognises changes in the value of the financial instruments from this date.

Financial assets are derecognised when the contractual right to cash flows from the investments has expired or has been transferred, and the Fund has transferred substantially all of the risks and rewards of ownership.

#### *(ii) Classification*

The Fund classifies its financial instruments based on its business model for managing its investments and their contractual cash flow characteristics. The Fund's investments are managed and performance is evaluated on a fair value basis in accordance with the Fund's documented investment strategy. The Fund's policy is for the Responsible Entity to evaluate the information about the investments on a fair value basis together with other related financial information.

For unlisted unit trusts, the contractual cash flows are not solely principal and interest. Consequently, these investments are measured at fair value through profit or loss.

#### *(iii) Measurement*

At initial recognition, a financial asset is measured at fair value. Transaction costs associated with financial assets carried at fair value through profit or loss are expensed in the statement of comprehensive income.

Subsequent to initial recognition, all financial assets at fair value through profit or loss are measured at fair value. Gains and losses arising from changes in the fair value of financial assets at fair value through profit or loss are presented in the statement of comprehensive income within net gains/(losses) on financial instruments held at fair value through profit or loss in the period in which they arise.

Refer to note 4 for further details on how the fair values of financial instruments are determined.

### **(c) Net assets attributable to unitholders**

Units are redeemable at the unitholder's option, however applications and redemptions may be suspended by the Responsible Entity if it is in the best interests of all unitholders. The units are classified as equity as the Fund has only one class of units and no contractual obligation to pay distributions.

A unitholder can redeem units at any time for cash based on the redemption price, which is equal to a proportionate share of the Fund's net asset value.

Units are classified as equity when they satisfy the following criteria under AASB 132 *Financial Instruments: Presentation*:

- the puttable financial instrument entitles the holder to a pro-rata share of net assets in the event of the Fund's liquidation,
- the puttable financial instrument is in the class of instruments that is subordinate to all other classes of instruments and class features are identical,
- the puttable financial instrument does not include any contractual obligations to deliver cash or another financial asset, or to exchange financial instruments with another entity under potentially unfavourable conditions to the Fund, and it is not a contract settled in the Fund's own equity instruments, and
- the total expected cash flows attributed to the puttable financial instrument over its life are based substantially on the profit or loss of the Fund.

## **2 Summary of significant accounting policies (continued)**

### **(d) Cash and cash equivalents**

For the purpose of presentation in the statement of cash flows, cash and cash equivalents includes cash at bank, deposits held at call with financial institutions and investments in cash management trusts.

Payments and receipts relating to the purchase and sale of financial assets are classified as cash flows from operating activities, as movements in the fair value of these securities represent the Fund's main income generating activity.

### **(e) Accrued income**

Accrued income may include amounts owed to the Fund for trust distributions and interest. Trust distributions are accrued when the right to receive payment is established. Interest is accrued from the time of last payment. Amounts are generally received within 45 days of being recorded as receivables.

### **(f) Unsettled sales/purchases**

Unsettled sales/purchases represent receivables for securities sold and/or payables for securities purchased that have been contracted for but not yet delivered by the end of the reporting period.

These amounts are recognised initially at fair value and subsequently measured at amortised cost. At each reporting date, the Fund measures the loss allowance on unsettled sales/purchases at an amount equal to the lifetime expected credit losses if the credit risk has increased significantly since initial recognition. If, at the reporting date, the credit risk has not increased significantly since initial recognition, the Fund measures the loss allowance at an amount equal to 12-month expected credit losses. The amount of the impairment loss is recognised in the statement of comprehensive income within other expenses.

### **(g) Receivables**

Receivables include such items as Reduced Input Tax Credits ("RITC") and application monies receivable from unitholders.

### **(h) Payables**

Payables include liabilities, accrued expenses and redemption monies owing by the Fund which are unpaid as at the end of the reporting period.

Where the Responsible Entity has income that is distributable to unitholders, a separate distribution payable is recognised in the balance sheet as at the end of each reporting period where this amount remains unpaid as at the end of the reporting period.

### **(i) Investment income**

Interest income is recognised in the statement of comprehensive income for all financial instruments that are not held at fair value through profit or loss as it accrues.

Trust distributions (including distributions from cash management trusts) are recognised on an entitlements basis.

### **(j) Expenses**

All expenses, including Responsible Entity's fees, are recognised in the statement of comprehensive income on an accruals basis.

### **(k) Regulatory change expense recovery**

Regulatory reforms have required the Responsible Entity to undertake significant programs of work in order to implement the reforms. The Responsible Entity is entitled to be reimbursed out of the Fund for the costs incurred in connection with implementing these regulatory reforms. Such costs are recognised in the statement of comprehensive income on an accruals basis.

## **2 Summary of significant accounting policies (continued)**

### **(l) Income tax**

Under current legislation, the Fund is not subject to income tax provided it attributes or distributes (as appropriate) the entirety of its taxable income to its unitholders.

Financial instruments held at fair value may include unrealised capital gains. Should such a gain be realised, that portion of the gain that is subject to capital gains tax will be included in the Fund's taxable income for distribution/attribution, so that the Fund is not subject to capital gains tax.

Realised capital losses are not distributed to unitholders but are retained in the Fund to be offset against any realised capital gains. If realised capital gains exceed realised capital losses, the excess is distributed or attributed to unitholders.

To the extent allowable by taxation legislation, the benefits of imputation credits and foreign tax paid are passed on to unitholders.

### **(m) Distributions**

In accordance with the Fund's Constitution, the Responsible Entity is entitled to determine the amounts to be distributed to unitholders. The distributions are recognised in the statement of changes in equity.

### **(n) Goods and Services Tax ("GST")**

The GST incurred on the costs of various services provided to the Fund, such as management fees, has been passed onto the Fund. The Fund qualifies for RITC, hence fees and other expenses have been recognised in the statement of comprehensive income net of the amount of GST recoverable from the Australian Taxation Office ("ATO"). Accounts payable are inclusive of GST. The net amount of GST recoverable from the ATO is included in receivables in the balance sheet. Cash flows relating to GST are included in the statement of cash flows on a gross basis.

### **(o) Use of estimates**

Management makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates are continually evaluated based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

For the majority of the financial instruments held, quoted market prices are readily available.

For certain other financial instruments, including unsettled sales and purchases and payables, the carrying amounts approximate fair value due to the short-term nature of these financial instruments.

For more information on how fair value is calculated refer to note 4.

### **(p) New accounting standards and interpretations**

A number of new accounting standards and interpretations have been published that are not mandatory for the 30 June 2021 reporting period. None of these are expected to have a material effect on the financial statements of the Fund.

### **(q) Rounding of amounts**

The Fund is an entity of the kind referred to in *Australian Securities & Investments Commission ("ASIC") Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191*, relating to the 'rounding off' amounts in the financial statements. Amounts in the financial statements have been rounded off to the nearest dollar, unless otherwise indicated.

### **3 Financial risk management**

The Fund's activities expose it to a variety of financial risks: market risk (including price risk, foreign exchange risk and interest rate risk), credit risk and liquidity risk.

The Fund's overall risk management program focuses on ensuring compliance with its governing documents and seeks to maximise the returns derived for the level of risk to which the Fund is exposed. The Fund invests into an unlisted unit trust with a non-related responsible entity and investment manager. Financial risk management is carried out by the investment manager of the underlying unit trust.

Management has access to publicly available information on the financial risks and financial risk management policies of the underlying unit trust. The financial risk management disclosures for the Fund have been made without reference to the underlying unit trust's financial risk management disclosures as this data was not available at the time the Fund's financial statements were prepared.

The Fund's performance exceptions to its benchmark are reported to the board on a regular basis.

The directors and management continue to assess the potential financial and other impacts to the Fund of the actions taken to address the coronavirus (COVID-19) global pandemic. The severity and length of the global pandemic and the depth and duration of the associated effects on economic and business activity and on investment markets has impacted investment outcomes and increased volatility in investment performance during the year.

At the date of signing there is uncertainty regarding the depth and duration of the impacts on global and domestic economies, business activity and investment market indices from actions taken to address the COVID-19 global pandemic. The directors and management will continue to manage and monitor this situation.

#### **(a) Market risk**

##### *(i) Price risk*

Price risk is the risk that the fair value of a financial instrument will fluctuate because of changes in market prices.

Price risk arises on investments held for which prices in the future are uncertain. These are classified in the balance sheet as at fair value through profit or loss. All security investments present a risk of loss of capital.

Exceptions to compliance are reported to the board on a regular basis.

The table presented in note 3(b) summarises sensitivity analysis to price risk.

##### *(ii) Foreign exchange risk*

Foreign exchange risk arises as the value of monetary securities denominated in other currencies fluctuates due to changes in exchange rates. The foreign exchange risk relating to non-monetary assets and liabilities is a component of price risk and not foreign exchange risk.

The Fund does not hold any significant monetary assets denominated in currencies other than the Australian dollar as at 30 June 2021 and 30 June 2020.

Exceptions to compliance are reported to the board on a regular basis.

##### *(iii) Interest rate risk*

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Changes in interest rates can have a direct or indirect impact on the investment value and/or returns of all types of assets.

The Fund does not have any significant direct exposure to interest rate risk. Any interest rate risk from investments held indirectly through underlying investments is reported as a component of price risk for the purposes of the sensitivity analysis.

Exceptions to compliance are reported to the board on a regular basis.



### 3 Financial risk management (continued)

#### (b) Summarised sensitivity analysis

The following table summarises the sensitivity of the operating profit and net assets attributable to unitholders to price risk. The analysis is based on reasonably possible movements in the risk variables applied to the Fund's net assets. The reasonably possible movements in the risk variables have been determined based on management estimates, having regard to a number of factors including historical levels of changes in market indices, security prices and/or benchmark returns, interest rates and foreign exchange rates. However actual movements in the risk variables may be greater or less than anticipated due to a number of factors. As a result, historic variations in risk variables are not a definitive indicator of future variations in the risk variables.

The reasonably possible movements in the risk variables are based on long term averages consistent with the investing profile of the Fund.

	<b>Impact on operating profit/(loss)/Net assets attributable to unitholders</b>	
	<b>Price risk</b>	
	<b>-10%</b> (2020: -5%)	<b>+10%</b> (2020: +5%)
<b>As at</b>	<b>\$</b>	<b>\$</b>
<b>30 June 2021</b>	<b>(525,651)</b>	<b>525,651</b>
30 June 2020	(261,654)	261,654

In determining the impact of an increase/(decrease) in net assets attributable to unitholders arising from market risk, the Responsible Entity has considered prior period and expected future movements of the portfolio based on market information.

#### (c) Credit risk

Credit risk is the risk that a counterparty will be unable to pay amounts in full when they fall due, causing a financial loss to the Fund.

Credit risk primarily arises from cash and cash equivalents, deposits with banks and other financial institutions and amounts due from brokers.

The assets of the Fund are not impaired.

The Fund determines credit risk and measures expected credit losses for financial assets measured at amortised cost using probability of default, exposure at default and loss given default. Management consider both historical analysis and forward looking information in determining any expected credit loss. Management considers the probability of default to be close to zero as these financial assets have a low risk of default and the counterparties have a strong capacity to meet their contractual obligations in the near term. As a result, no loss allowance has been recognised based on 12-month expected credit losses as any such impairment would be insignificant to the Fund.

Investments in unlisted unit trusts are exposed to credit risk.

Concentrations of direct credit risk are minimised primarily by:

- ensuring counterparties, together with the respective credit limits, are approved,
- ensuring that transactions are undertaken with a number of counterparties, and
- ensuring that the majority of transactions are undertaken on recognised exchanges.

Exceptions to compliance are reported to the board on a regular basis.

### 3 Financial risk management (continued)

#### (d) Liquidity risk

Liquidity risk is the risk that sufficient cash resources may not be able to be generated to settle obligations in full as they fall due or can only do so on terms that are materially disadvantageous.

The Fund is exposed to daily cash redemptions of redeemable units. The liquidity risk associated with the need to meet redemption requests is mitigated by maintaining adequate liquidity to fulfil usual redemption volumes.

The risk management guidelines adopted are designed to minimise liquidity risk through:

- ensuring that there is no significant exposure to illiquid or thinly traded financial instruments, and
- applying limits to ensure there is no concentration of liquidity risk to a particular counterparty.

Exceptions to the above are reported to the board on a regular basis.

#### (i) Maturities of non-derivative financial liabilities

The non-derivative financial liabilities of the Fund comprise distribution payable, unsettled purchases and payables. These have no contractual maturities but are typically settled within 30 days.

### 4 Fair value measurement

AASB 13 *Fair Value Measurement* requires disclosure of fair value measurements by level of the following fair value hierarchy:

- quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1),
- inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly (level 2), or
- inputs for the asset or liability that are not based on observable market data (unobservable inputs) (level 3).

Investments are valued in accordance with the accounting policies set out in note 2 to the financial statements.

#### (a) Fair value in an inactive or unquoted market (level 2 and level 3)

The fair value of financial assets that are not traded in an active market is determined by using quoted market prices, dealer quotes and/or valuation techniques.

Unlisted unit trusts are valued at the redemption value per unit as reported by the managers of such funds.

#### (i) Recognised fair value measurements

The following table presents the financial assets measured and recognised at fair value by fair value hierarchy levels:

As at 30 June 2021	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
<b>Financial assets</b>				
Financial assets held at fair value through profit or loss:				
Unlisted unit trusts	-	5,256,507	-	5,256,507
<b>Total</b>	-	5,256,507	-	5,256,507

There were no financial liabilities measured and recognised at fair value as at 30 June 2021.

#### 4 Fair value measurement (continued)

(i) *Recognised fair value measurements (continued)*

As at 30 June 2020	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
<b>Financial assets</b>				
Financial assets held at fair value through profit or loss:				
Unlisted unit trusts	-	5,233,082	-	5,233,082
<b>Total</b>	-	5,233,082	-	5,233,082

There were no financial liabilities measured and recognised at fair value as at 30 June 2020.

Transfers into and transfers out of the fair value hierarchy levels are recognised at the end of the reporting period.

(ii) *Transfers between levels*

There were no transfers between levels as at 30 June 2021 or 30 June 2020.

(iii) *Valuation processes*

Management undertakes regular portfolio reviews to identify securities that may not be actively traded or have stale security pricing and could be regarded as level 2 or level 3 securities. Further analysis, should it be required, is undertaken to determine the accounting significance of the identified securities. In the event that the security is not actively traded, an assessment is performed by management to determine the appropriate valuation price to use that is most representative of fair value.

**(b) Fair values of non-financial instruments**

Due to their short-term nature, the carrying value of receivables and payables are assumed to approximate their fair values.

#### 5 Other operating expenses

	Year ended	
	30 June 2021 \$	30 June 2020 \$
Regulatory change expense recovery	-	613
Other	-	1
<b>Total other operating expenses</b>	-	614

## 6 Remuneration of auditors

	Year ended	
	30 June 2021	30 June 2020
	\$	\$
<i>Audit and other assurance services</i>		
Audit of financial statements	9,845	9,559
Other services*	1,898	1,356
Total remuneration for audit and other assurance services	11,743	10,915

\* Other services include compliance plan audit and controls reporting.

Audit fees were paid by the Responsible Entity for the years ended 30 June 2021 and 30 June 2020.

## 7 Net assets attributable to unitholders

Movements in the number of units and net assets attributable to unitholders during the year were as follows:

	30 June 2021 No.	30 June 2020 No.	30 June 2021 \$	30 June 2020 \$
Opening balance	5,380,469	6,482,278	5,405,376	6,671,402
Profit/(loss) for the year	-	-	458,448	(24,026)
Applications	382,420	200,859	402,831	208,595
Redemptions	(772,018)	(1,384,188)	(805,826)	(1,420,911)
Units issued upon reinvestment of distributions	67,558	81,520	68,019	83,908
Distributions paid and payable	-	-	(6,912)	(113,592)
Closing balance	5,058,429	5,380,469	5,521,936	5,405,376

As stipulated within the Fund's Constitution, each unit represents a right to an individual share in the Fund and does not extend to a right to the underlying assets of the Fund. There are no separate classes of units and each unit has the same rights attached to it as all other units of the Fund.

### (a) Capital risk management

Management manages the Fund's net assets attributable to unitholders as capital. The amount of net assets attributable to unitholders can change significantly on a daily basis as the Fund is subject to daily applications and redemptions at the discretion of unitholders.

Management monitors the level of daily applications and redemptions relative to the liquid assets in the Fund. In the event of a significant redemption, as permitted under the governing documents, management may decide to pay a special distribution and/or may delay payment of the redemption amount.

### (b) Realised capital losses

At the end of the reporting period, the Fund had realised capital losses of \$29,665 (2020: \$208,506) available to offset against future net capital gains.

Net realised capital losses are not finalised for taxation purposes, are unaudited and may change due to calculation adjustment, denial, offset or recoupment.

## 8 Distributions to unitholders

	Year ended			
	30 June 2021 \$	30 June 2021 CPU	30 June 2020 \$	30 June 2020 CPU
Distributions paid				
- 31 December	6,912	0.130	2,376	0.040
Distribution payable				
- 30 June	-	-	111,216	2.067
<b>Total</b>	<b>6,912</b>	<b>0.130</b>	<b>113,592</b>	<b>2.107</b>

## 9 Cash and cash equivalents

	As at	
	30 June 2021 \$	30 June 2020 \$
Cash at bank	108,524	110,615
<b>Total cash and cash equivalents</b>	<b>108,524</b>	<b>110,615</b>

## 10 Financial assets held at fair value through profit or loss

	As at	
	30 June 2021 Fair value \$	30 June 2020 Fair value \$
<b>Financial assets held at fair value through profit or loss</b>		
Unlisted unit trusts	5,256,507	5,233,082
<b>Total financial assets held at fair value through profit or loss</b>	<b>5,256,507</b>	<b>5,233,082</b>

### Unlisted unit trusts

Units in diversified trusts	5,256,507	5,233,082
<b>Total unlisted unit trusts</b>	<b>5,256,507</b>	<b>5,233,082</b>

<b>Total financial assets held at fair value through profit or loss</b>	<b>5,256,507</b>	<b>5,233,082</b>
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An overview of the risk exposures and fair value measurements relating to financial assets at fair value through profit or loss is included in note 3 and note 4.

## **11 Related party transactions**

### **(a) Responsible Entity**

The Responsible Entity of the Fund is Westpac Financial Services Limited (ABN 20 000 241 127), a wholly owned subsidiary of Westpac Financial Services Group Ltd (ABN 50 000 326 312). The ultimate parent entity is Westpac Banking Corporation (ABN 33 007 457 141). The registered office of the Responsible Entity and the Fund is Level 18, 275 Kent Street, Sydney, NSW 2000.

### **(b) Directors**

The directors of Westpac Financial Services Limited during the financial year or since the end of the year and up to the date of this report were as follows:

Vicki Allen  
Andrew Rutherford (appointed 23 March 2021)  
Jonathan Sweeney  
Susan Thomas (resigned 31 December 2020)  
Katherine Vincent

### **(c) Other key management personnel**

<b>Name</b>	<b>Position</b>	<b>Employer</b>
Jason Yetton	Chief Executive, Specialist Businesses	Westpac Banking Corporation
Melinda Howes	Managing Director, BT Superannuation, Specialist Businesses	Westpac Banking Corporation

There was no other person with responsibility for planning, directing and controlling the activities of the Fund, directly or indirectly, during the financial year.

### **(d) Responsible Entity's/manager's fees and other transactions**

For the period 1 July 2020 to 30 November 2020, the Fund incurred a management fee of 1.79% (inclusive of GST, net of RITC available to the Fund) per annum. This fee was decreased to 1.23% per annum from 1 December 2020 (2020: 1.79%). Fees are paid in accordance with the Fund's governing documents.

This fee is partially paid out of the Fund and partially out of the assets of the underlying fund into which the Fund invests. The latter is reflected in the daily unit prices for the underlying fund.

The Responsible Entity is entitled to be reimbursed out of the Fund for the costs it has incurred in connection with implementing regulatory reforms. A regulatory change expense recovery was reimbursed out of the Fund in the prior year.

All expenses in connection with the preparation of accounting records and the maintenance of the unit register are fully borne by the Responsible Entity.

## **11 Related party transactions (continued)**

### **(d) Responsible Entity's/manager's fees and other transactions (continued)**

All related party transactions are conducted on normal commercial terms and conditions. The transactions during the year and amounts payable/(receivable) at the end of each reporting period between the Fund and the Responsible Entity were as follows:

	<b>30 June 2021</b>	30 June 2020
	\$	\$
Management fees incurred by the Fund #	<b>31,842</b>	55,935
Regulatory change expense recovery incurred by the Fund	-	613
Aggregate amounts payable/(receivable) to/(from) the Responsible Entity at the end of the reporting period	<b>1,565</b>	4,094

# This represents the amount paid out of the Fund to the Responsible Entity. In addition to this amount, the total fee charged also includes the fee charged in the underlying fund which does not accrue to the Responsible Entity.

### **(e) Related party unitholdings**

Other funds related to the Responsible Entity hold units in the Fund but these funds do not meet the definition of related parties under the Australian Accounting Standards and as such unitholdings are not required to be disclosed.

### **(f) Transactions with key management personnel**

Key management personnel services are provided by Westpac Financial Services Limited and included in the management fees disclosed in (d) above. There is no separate charge for these services. There was no compensation paid directly by the Fund to any of the key management personnel.

The Fund has not made, guaranteed or secured, directly or indirectly, any loans to the key management personnel or their personally related entities at any time during the reporting period.

#### *Key management personnel unitholdings*

At 30 June 2021, no key management personnel held units in the Fund (2020: Nil).

### **(g) Investments**

The Fund did not hold any investments in the Responsible Entity or its related parties during the year (2020: Nil).

### **(h) Other transactions within the Fund**

Apart from those details disclosed in this note, no key management personnel have entered into a material contract with the Fund during the financial year and there were no material contracts involving key management personnel's interests existing at the end of the reporting period.

## 12 Structured entities

A structured entity is an entity in which voting or similar rights are not the dominant factor in deciding control. Structured entities are generally created to achieve a narrow and well defined objective with restrictions around their ongoing activities. Depending on the Fund's power over the activities of the entity and its exposure to and ability to influence its own returns, it may control the entity. However, the Fund applies the Investment Entity Exemption available under AASB 10 *Consolidated Financial Statements* and therefore does not consolidate its controlled entities. In other cases it may have exposure to such an entity but not control it.

An interest in a structured entity is any form of contractual or non-contractual involvement which creates variability in returns arising from the performance of the entity for the Fund. Such interests include holdings of units in unlisted trusts. The nature and extent of the Fund's interests in structured entities are summarised in note 10. Income earned and realised and unrealised gains/(losses) from structured entity investments are disclosed within the statement of comprehensive income.

The Fund has exposures to unconsolidated structured entities through its investment activities. The Fund's maximum exposure to loss is restricted to the carrying value of the asset.

The Fund's overall risk management program focuses on ensuring compliance with its governing documents and seeks to maximise the returns derived for the level of risk to which the Fund is exposed. The risks associated with the investments are referred to in note 3.

During the year the Fund did not provide financial support to unconsolidated structured entities and has no intention of providing financial or other support.

The Fund's investment strategy entails investments in other funds on a regular basis. The Fund intends to continue investing in other funds.

As at 30 June 2021, there were no capital commitment obligations other than what is in unsettled sales or unsettled purchases in the balance sheet (2020: \$Nil).

## 13 Reconciliation of operating profit/(loss) to net cash inflow/(outflow) from operating activities

	Year ended	
	30 June 2021	30 June 2020
	\$	\$
<b>(a) Reconciliation of operating profit/(loss) to net cash inflow/(outflow) from operating activities</b>		
Operating profit/(loss) for the year	<b>458,448</b>	(24,026)
Proceeds from sale of financial instruments held at fair value through profit or loss	<b>815,362</b>	1,487,835
Purchase of financial instruments held at fair value through profit or loss	<b>(330,232)</b>	(183,065)
Net (gains)/losses on financial instruments held at fair value through profit or loss	<b>(297,585)</b>	182,327
Income reinvested	<b>(210,970)</b>	(247,680)
Net change in accrued income and receivables	<b>18,519</b>	33,625
Net change in payables	<b>(2,529)</b>	(982)
<b>Net cash inflow/(outflow) from operating activities</b>	<b>451,013</b>	1,248,034



**13 Reconciliation of operating profit/(loss) to net cash inflow/(outflow) from operating activities (continued)**

	Year ended	
	30 June 2021	30 June 2020
	\$	\$
<b>(b) Non-cash transactions</b>		
Distribution payments satisfied by the issue of units under the distribution reinvestment plan	<b>68,019</b>	83,908

**14 Events occurring after the reporting period**

No significant events have occurred since the end of the reporting period which would impact on the financial position of the Fund disclosed in the balance sheet as at 30 June 2021 or on the results and cash flows of the Fund for the year ended on that date.

**15 Contingent assets and liabilities and commitments**

There are no outstanding contingent assets, liabilities or commitments as at 30 June 2021 and 30 June 2020.

## Directors' declaration

In the opinion of the directors of the Responsible Entity:

- (a) the financial statements and notes set out on pages 6 to 23 are in accordance with the *Corporations Act 2001*, including:
  - (i) complying with Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements, and
  - (ii) giving a true and fair view of the Fund's financial position as at 30 June 2021 and of its performance for the financial year ended on that date,
- (b) there are reasonable grounds to believe that the Fund will be able to pay its debts as and when they become due and payable, and
- (c) note 2(a) confirms that the financial statements comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

This declaration is made in accordance with a resolution of the directors.



Director



Director

Sydney  
17 September 2021



## Independent auditor's report

To the unitholders of BT External Diversified 3

### Our opinion

In our opinion:

The accompanying financial report of BT External Diversified 3 (the Fund) is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Fund's financial position as at 30 June 2021 and of its financial performance for the year then ended
- (b) complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

### What we have audited

The financial report comprises:

- the balance sheet as at 30 June 2021
- the statement of comprehensive income for the year then ended
- the statement of changes in equity for the year then ended
- the statement of cash flows for the year then ended
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information
- the directors' declaration.

### Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial report* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We are independent of the Fund in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

### Other information

The directors of the Responsible Entity are responsible for the other information. The other information comprises the information included in the Fund's annual report for the year ended 30 June 2021, but does not include the financial report and our auditor's report thereon.

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Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### *Responsibilities of the directors of the Responsible Entity for the financial report*

The directors of the Responsible Entity are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors of the Responsible Entity determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors of the Responsible Entity are responsible for assessing the ability of the Fund to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors of the Responsible Entity either intend to liquidate the Fund or to cease operations, or have no realistic alternative but to do so.

### *Auditor's responsibilities for the audit of the financial report*

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at:

[http://www.auasb.gov.au/auditors\\_responsibilities/ar4.pdf](http://www.auasb.gov.au/auditors_responsibilities/ar4.pdf). This description forms part of our auditor's report.

PricewaterhouseCoopers

Alexandra Richardson  
Partner

Sydney  
17 September 2021

## For more information

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### Disclaimer

BT Funds Management No. 2 Limited ABN 22 000 727 659, AFSL No. 233720 and Westpac Financial Services Limited ABN 20 000 241 127, AFSL No. 233716 are the responsible entities and issuer of units in the BT Investment Funds. Westpac Financial Services Limited ABN 20 000 241 127, AFSL No. 233716 is the responsible entity and issuer of units in the BT Premium Cash Fund. BT Funds Management No. 2 Limited ABN 22 000 727 659, AFSL No. 233720 and Westpac Financial Services Limited ABN 20 000 241 127, AFSL No. 233716 are the responsible entities and issuer of units in the BT Classic Investment Funds. BT Funds Management No. 2 Limited ABN 22 000 727 659, AFSL No. 233720 is the responsible entity and issuer of units in the BT Global Share Fund. Westpac Financial Services Limited ABN 20 000 241 127, AFSL No. 233716 is the responsible entity and issuer of units in the BT Investor Choice Funds.

A Product Disclosure Statement (PDS) is available for BT Investment Funds, BT Classic Investment Funds, BT Investor Choice Funds and BT Premium Cash Fund and can be obtained by calling 132 135, or visiting [bt.com.au](http://bt.com.au). The responsible entity of each investment option is set out in the relevant PDS or disclosure document. You should obtain and consider the PDS or relevant disclosure document before deciding whether to acquire, continue to hold or dispose of interests in the investment options. This information has been prepared without taking account of your objectives, financial situation or needs. Because of this you should, before acting on this information, consider its appropriateness, having regard to your objectives, financial situation and needs. A Financial Services Guide can be obtained by calling 132 135, or visiting [bt.com.au](http://bt.com.au).

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The tax position described is a general statement and is for guidance only. It has not been prepared by a registered tax agent. It does not constitute tax advice and is based on current tax laws and our interpretation. Your individual situation may differ and you should seek independent professional tax advice. Past performance is not a reliable indicator of future performance.

Information current as at 30 September 2021