BT Lifetime Super - Employer Plan product changes

Effective: 1 July 2016

The information in this notice, dated 1 July 2016, has been included to update information contained in the BT Lifetime Super – Employer Plan Product Disclosure Statement (PDS) and Additional Information Booklets (AIBs) Part 1 – General, Part 2 – Investments dated 1 July 2015 or any subsequent notices from us issued by BT Funds Management Limited ABN 63 002 916 458 AFSL 233724.

It is important that you read and understand the information in this notice. It should be read together with the PDS and AIBs, which are available at <u>bt.com.au</u>. The information in the PDS and the AIBs is updated with the changes set out below.

Expenses associated with recent regulatory reform

Over recent years, the Australian Government has implemented a number of reforms affecting superannuation funds. Prudential Standards such as the Operational Risk Financial Requirement have also been introduced. These changes have required us to undertake a significant program of work, which has generated additional and ongoing expenses. We are also charged a levy to help meet the Regulator's costs for the supervision of superannuation funds. These expenses all fall within the Regulatory Change Expense Recovery (RCER). To help cover the significant cost of implementing these reforms and the levies, the Fund's indirect cost ratio may increase by up to 0.10%.

Operational Risk Financial Requirement

In accordance with regulatory requirements, BT Financial Group maintains capital to cover operational risk. This is known as the Operational Risk Financial Requirement (ORFR). If an operational risk event occurs, this capital can be used to compensate members for losses caused by the event. We incur expenses to maintain the capital held for ORFR applicable to the MySuper Lifestage Investment Option.

ORFR Expense Recovery

<u>BT MySuper Lifestage Investment Option</u>: ORFR expenses have been taken into account in setting the level of the MySuper Lifestage Investment Options' Administration fee, and are included within the existing Administration fee. ORFR expenses are not included in the RCER.

Other Investment Options: ORFR expenses are included in the RCER and reflected in the Fund's indirect cost ratio.

Prepare for the best.



Buy-sell spread changes impacting BT Non-Lifestage Investment Options

From 1 July 2016 the buy-sell spread for certain BT Non-Lifestage Investment Options have changed as per the below table.

| Buy sell spread before 1 July 2016 | Buy sell spread after 1 July 2016 |
|------------------------------------|--|
| 0.12 | 0.10 |
| 0.39 | 0.40 |
| 0.44 | 0.45 |
| 0.27 | 0.25 |
| 0.30 | 0.26 |
| 0.25 | 0.20 |
| 0.25 | 0.20 |
| 0.29 | 0.24 |
| 0.20 | 0.10 |
| 0.27 | 0.25 |
| 0.49 | 0.48 |
| 0.32 | 0.31 |
| | 0.12 0.39 0.44 0.27 0.30 0.25 0.25 0.29 0.20 0.20 0.27 0.49 |

Investment Objectives

From 1 July 2016, the investment objectives for some of the BT MySuper Lifestage Investment Options have changed. Please refer to the table below which may be applicable to you.

| BT MySuper Lifestage | Investment Return Objective (over a 10 year period) net of fees and taxes | | | |
|----------------------|---|-----------------------------------|--|--|
| Investment Option | Existing Objective (p.a.) | Objective from 1 July 2016 (p.a.) | | |
| 1940's | CPI + 1.5% | CPI + 1.1% | | |
| 1950's | CPI + 2.5% | CPI + 1.3% | | |
| 1960's | CPI + 3.5% | CPI + 2.1% | | |
| 1970's | CPI + 4.0% | CPI + 3.3% | | |
| 1980's | CPI + 4.0% | CPI + 3.3% | | |
| 1990's | CPI + 4.0% | CPI + 3.3% | | |
| 2000's | CPI + 4.0% | CPI + 3.3% | | |

Strategic Asset Allocation and Neutral Position

The strategic asset allocation (SAA) is the mix of growth and defensive assets set with the aim of achieving the investment return objective. The Neutral Position (NP) is the starting point for all the asset allocation decisions. The investment manager may adjust the exposure within the specified minimum and maximum ranges, based on investment reviews and decisions.

BT MySuper Lifestage Investment Option

From 1 July 2016, the SAA and NP for some of the BT MySuper Lifestage Investment Options have changed. Please refer to the table below which may be applicable to you.

Existing SAA and NP

| Lifestage Investment Option | | | | | | | |
|--|-----------|----------|-----------|-----------|-----------|-----------|-----------|
| Asset Type (%) | 1940's | 1950's | 1960's | 1970's | 1980's | 1990's | 2000's |
| Equity – Australian Listed | 6 | 16 | 25 | 32 | 35 | 35 | 35 |
| Range | (0 – 21) | (2 – 32) | (10 – 40) | (16 – 46) | (18 – 48) | (18 – 48) | (18 – 48) |
| Equity – International Listed | 5 | 16 | 25 | 33 | 35 | 35 | 35 |
| Range | (0 – 19) | (0 – 30) | (9 – 39) | (16 – 46) | (18 – 48) | (18 – 48) | (18 – 48) |
| Property | | | | | | | |
| Australian Listed | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| International Listed | 2 | 3 | 4 | 4 | 5 | 5 | 5 |
| Australian Unlisted | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| International Unlisted | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| - Range | (0 – 21) | (0 – 21) | (0 – 22) | (0 – 22) | (0 – 22) | (0 – 22) | (0 – 22) |
| Commodities – International Listed | 1 | 2 | 2 | 2 | 2 | 2 | 2 |
| Other – International Unlisted (Alternatives) | 8 | 9 | 11 | 12 | 13 | 13 | 13 |
| Range | (0 – 15) | (0 – 18) | (0 – 20) | (0 – 21) | (0 – 22) | (0 – 22) | (0 – 22) |
| Fixed Income – Australian | 29 | 19 | 11 | 4 | 1 | 1 | 1 |
| Range | (15 – 45) | (5 – 35) | (0 – 19) | (0 – 17) | (0 – 16) | (0 – 16) | (0 – 16) |
| Fixed Income – International | 33 | 23 | 12 | 5 | 2 | 2 | 2 |
| Range | (16 – 46) | (6 – 36) | (0 – 27) | (0 – 20) | (0 – 18) | (0 – 18) | (0 – 18) |
| Cash – Australian | 12 | 8 | 6 | 4 | 3 | 3 | 3 |
| Range | (0 – 31) | (1 – 31) | (0 – 25) | (0 – 21) | (0 – 20) | (0 – 20) | (0 – 20) |
| Total Growth Assets | 26% | 50% | 71% | 87% | 94% | 94% | 94% |
| Total Defensive Assets | 74% | 50% | 29% | 13% | 6% | 6% | 6% |

SAA and NP from 1 July 2016

| Lifestage Fund | | | | | | | |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Asset Type (%) | 1940's | 1950's | 1960's | 1970's | 1980's | 1990's | 2000's |
| Equity – Australian Listed | 11 | 15 | 27 | 37 | 37 | 37 | 37 |
| Range | (0 – 26) | (0 – 30) | (12 – 42) | (22 – 52) | (22 – 52) | (22 – 52) | (22 – 52) |
| Equity – International Listed | 8 | 13 | 27 | 39 | 39 | 39 | 39 |
| Range | (0 – 23) | (0 – 28) | (12 – 42) | (24 – 54) | (24 – 54) | (24 – 54) | (24 – 54) |
| Property | | | | | | | |
| Australian Listed | 1 | 1 | 2 | 2 | 2 | 2 | 2 |
| International Listed | 2 | 2 | 5 | 7 | 7 | 7 | 7 |
| Australian Unlisted | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| International Unlisted | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| Range | (0 – 21) | (0 – 21) | (0 – 25) | (0 – 27) | (0 – 27) | (0 – 27) | (0 – 27) |
| Commodities – International Listed | 0 | 1 | 1 | 2 | 2 | 2 | 2 |
| Range | (0 – 5) | (0 – 6) | (0 – 6) | (0 – 7) | (0 – 7) | (0 – 7) | (0 – 7) |
| Fixed Income – Australian | 26 | 23 | 11 | 1 | 1 | 1 | 1 |
| Range | (11 – 41) | (8 – 38) | (0 – 26) | (0 – 16) | (0 – 16) | (0 – 16) | (0 – 16) |
| Fixed Income – International | 29 | 25 | 13 | 1 | 1 | 1 | 1 |
| Range | (14 – 44) | (10 – 40) | (0 – 28) | (0 – 16) | (0 – 16) | (0 – 16) | (0 – 16) |
| Other – Growth Alternatives | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other – Defensive Alternatives | 4 | 4 | 5 | 5 | 5 | 5 | 5 |
| Range | (0 – 9) | (0 – 9) | (0 – 10) | (0 – 10) | (0 – 10) | (0 – 10) | (0 – 10) |
| Cash – Australian | 12 | 8 | 6 | 4 | 3 | 3 | 3 |
| Range | (8 – 38) | (1 – 31) | (0 – 25) | (0 – 21) | (0 – 20) | (0 – 20) | (0 – 20) |
| Total Growth Assets | 25% | 35% | 65% | 90% | 90% | 90% | 90% |
| Total Defensive Assets | 75% | 65% | 35% | 10% | 10% | 10% | 10% |

Multi-manager Investment Options

The tables below outline the SAA Range and NP for the BT Multi-manager Investment Options, effective from 1 July 2016.

BT Multi-manager Conservative

Existing SAA and NP

| Asset type | NP (%) | Range (%) |
|--|--------|-----------|
| Equity – Australian Listed | 9 | 0 – 28 |
| Equity – International Listed | 7 | 0 – 23 |
| Property – Australian Listed | 2 | 0 - 23 |
| Property – International Listed | 6 | 0 - 23 |
| Commodities – International Listed | 1 | 0 05 |
| Other – International Unlisted (Alternatives) | 10 | 0 – 25 |
| Fixed Income – Australian | 25 | 0 – 29 |
| Fixed Income – International | 29 | 14 – 54 |
| Cash – Australian | 11 | 7 – 47 |

SAA and NP from 1 July 2016

| Asset type | NP (%) | Range (%) |
|------------------------------------|--------|-----------|
| Equity – Australian Listed | 12 | 0 - 32 |
| Equity – International Listed | 10 | 0 – 30 |
| Property – Australian Listed | 2 | 0 - 22 |
| Property – International Listed | 5 | 0 – 22 |
| Commodities – International Listed | 1 | 0-6 |
| Other – Growth Alternatives | 0 | 0 – 19 |
| Other – Defensive Alternatives | 4 | 0 10 |
| Fixed Income – Australian | 24 | 4 - 44 |
| Fixed Income – International | 28 | 8 – 48 |
| Cash – Australian | 14 | 0-34 |

BT Multi-manager Balanced

Existing SAA and NP

| Asset type | NP (%) | Range (%) |
|--|--------|-----------|
| Equity – Australian Listed | 25 | 5 – 45 |
| Equity – International Listed | 24 | 0 – 38 |
| Property – Australian Listed | 3 | |
| Property – International Listed | 7 | 5 – 25 |
| Commodities – International Listed | 2 | 4 . 04 |
| Other – International Unlisted (Alternatives) | 10.5 | 1 – 31 |
| Fixed Income – Australian | 10 | 0 – 25 |
| Fixed Income – International | 15 | 0 - 40 |
| Cash – Australian | 3.5 | 0 – 25 |

BT Multi-manager Growth

Existing SAA and NP

| Asset type | NP (%) | Range (%) |
|--|--------|-----------|
| Equity – Australian Listed | 30 | 10 – 50 |
| Equity – International Listed | 29.5 | 3 – 43 |
| Property – Australian Listed | 3 | 0 – 26 |
| Property – International Listed | 8 | 0 - 20 |
| Commodities – International Listed | 2.5 | 5 05 |
| Other – International Unlisted (Alternatives) | 13 | 5 – 35 |
| Fixed Income – Australian | 5.5 | 0 – 21 |
| Fixed Income – International | 7 | 0 – 31 |
| Cash – Australian | 1.5 | 0 – 23 |

SAA and NP from 1 July 2016

| 9 – 49 9 – 49 |
|------------------|
| 9 - 49 |
| 0 10 |
| 0 – 25 |
| 0 - 25 |
| 0 – 7 |
| 0 00 |
| 0 – 20 |
| 0 – 33 |
| 0 – 32 |
| 0 – 25 |
| |

SAA and NP from 1 July 2016

| NP (%) | Range (%) |
|--------|---|
| 35 | 15 – 55 |
| 37 | 7 – 57 |
| 3 | 0 – 26 |
| 8 | 0 - 20 |
| 2 | 0 – 7 |
| 0 | 0 10 |
| 4 | 0 – 19 |
| 3 | 0 – 23 |
| 5 | 0 – 25 |
| 3 | 0 – 23 |
| | 35 37 3 8 2 0 4 3 5 |

BT Multi-manager High Growth

Existing SAA and NP

| Asset type | NP (%) | Range (%) |
|--|--------|-----------|
| Equity – Australian Listed | 37 | 16 – 56 |
| Equity – International Listed | 37 | 11 – 51 |
| Property – Australian Listed | 3 | 0 05 |
| Property – International Listed | 9 | 0 – 25 |
| Commodities – International Listed | 3 | 7 07 |
| Other – International Unlisted (Alternatives) | 13 | 7 – 37 |
| Cash – Australian | 0 | 0 – 15 |

SAA and NP from 1 July 2016

| Asset type | NP (%) | Range (%) |
|------------------------------------|--------|-----------|
| Equity – Australian Listed | 40 | 20 – 60 |
| Equity – International Listed | 44 | 24 – 64 |
| Property – Australian Listed | 3 | 0 – 27 |
| Property – International Listed | 9 | 0-27 |
| Commodities – International Listed | 2 | 0-7 |
| Other – Growth Alternatives | 0 | 0 15 |
| Other – Defensive Alternatives | 0 | 0 – 15 |
| Cash – Australian | 2 | 0 – 22 |

Strategic Asset Allocation changes to certain Investment Options

Schroder Balanced Fund

Existing SAA and NP

| Asset type | NP (%) | Range (%) |
|-----------------------------------|--------|-----------|
| Australian and New Zealand shares | 30 | 20 – 40 |
| International shares | 27 | 20 – 40 |
| Property trusts | 5 | 0 – 10 |
| Higher yielding credit | 5 | 0 – 15 |
| Objective based | 10 | 0 – 20 |
| Fixed Income | 15 | 10 – 35 |
| Cash | 8 | 0 – 20 |

SAA and NP from 1 July 2016

| Asset type | NP (%) | Range (%) |
|--------------------------------|--------|-----------|
| Australian shares | 32 | 20 - 40 |
| International shares | 26 | 20 – 40 |
| Property trusts | 4 | 0 – 8 |
| Objective based | 10 | 0 – 20 |
| Alternatives | 0 | 0 – 10 |
| Global investment grade credit | 6 | 0 – 15 |
| Higher yielding credit | 6 | 0 – 15 |
| Australian fixed income | 8 | 5 – 35 |

Standard Risk Measure (SRM)

The level of risk, or Standard Risk Measure, for each investment fund is based on an estimate of the number of negative annual returns that may be experienced over any 20 year period. You should ensure you're comfortable with the risks and potential losses associated with the investment funds you choose to invest in. For more information on how we calculate these Standard Risk Measures, go to www.bt.com.au/help/standard-risk-measure.asp.

| Investment Option Name | SRM before 1 July 2016 | SRM after 1 July 2016 |
|--------------------------------------|------------------------|-----------------------|
| BT Balance Returns | 6 | 5 |
| Westpac Balanced | 6 | 5 |
| Aberdeen Emerging Opportunities | 6 | 7 |
| AMP Capital Listed Property Trusts | 6 | 7 |
| BT Australasian Bond | 4 | 3 |
| BT Cash | 1 | 2 |
| BT Cons Outlook | 4 | 3 |
| BT Global Bond | 4 | 3 |
| BT Global Property Securities | 6 | 7 |
| BT Multi-Manager Balanced | 6 | 5 |
| BT Multi-Manager Fixed Interest | 4 | 3 |
| BT Property Securities | 6 | 7 |
| Macquarie Conservative | 4 | 2 |
| Macquarie Diversified Fixed Interest | 4 | 3 |
| MySuper 1940's Lifestage | 3 | 2 |
| MySuper 1950's Lifestage | 5 | 4 |
| Schroder Balanced | 6 | 5 |
| Vanguard Growth Index | 6 | 5 |

Performance Fees

The table below outlines the change in performance fees effective 1 July 2016.

| Fund Name | Estimated Performance fee before 1 July 2016 (p.a) ¹ | Estimated Performance fee after 1 July 2016 (p.a) ¹ |
|--|--|---|
| BT MySuper 1960's Lifestage Investment Option | 0.02 | 0.01 |
| BT MySuper 1970's Lifestage Investment Option | 0.02 | 0.01 |
| BT MySuper 1980's Lifestage Investment Option | 0.02 | 0.01 |
| BT MySuper 1990's Lifestage Investment Option | 0.02 | 0.01 |
| BT MySuper 2000's Lifestage Investment Option | 0.02 | 0.01 |
| BT Multi-manager Conservative | 0.10 | 0.03 |
| BT Multi-manager Balanced | 0.09 | 0.02 |
| BT Multi-manager Growth | 0.08 | 0.01 |
| BT Multi-manager High Growth | 0.06 | 0.01 |

1 This is an estimate based on the performance fees paid, over the 12 months to 31 March 2016, to the underlying investment managers and an assumption that the investment option had an investment with these underlying investment managers, prior to 31 March 2016. These estimates are not a representation as to likely future performance. The actual performance fee and therefore the total indirect cost ratio will depend on the performance of the relevant underlying investment managers and so will likely vary from these estimates. Please refer to the Additional Information Booklet Part 1 – General.

Investment Management Fee changes

| Fund Name | Investment Management Fee before 1 July 2016 | Investment Management Fee after 1 July 2016 |
|--------------------------------------|---|--|
| Macquarie Diversified Fixed Interest | 0.635 | 0.63 |
| Macquarie Conservative | 0.82 | 0.84 |

Non MySuper Administration Fee Changes

From 1 July 2016, we now show the administration fee net of adviser commissions for Non MySuper investment options. If you joined from 1 November 2013, you already do not pay this adviser commission, as it is rebated at the end of each month into your account. There is no change to the current administration fee you pay. Please see below table outlining the change and refer to the 'Fees and Other Costs' section of the Additional Information Booklet 1 – General for further information.

Employer Sponsored members

| Non MySuper Administration fee previously disclosed in the 1 July 2015 AIB 1 | | Non MySuper Administration fee disclosed in the 1 July 2016 AIB 1 | |
|--|----------------|--|-----------------------------|
| Your employer's plan balance | Up to (% p.a.) | Your employer's plan balance | Up to (% p.a.) ¹ |
| First \$500,000 | 1.15 | First \$500,000 | 0.70 |
| Next \$500,000 | 1.00 | Next \$500,000 | 0.55 |
| Next \$4 million | 0.60 | Next \$4 million | 0.20 |
| Next \$5 million | 0.45 | Next \$5 million | 0.15 |
| Balance over \$10 million | 0.30 | Balance over \$10 million | 0.15 |

Personal members

| Non MySuper Administration fee previously disclosed in the 1 July 2015 AIB 1 | | Non MySuper Administration fee disclosed in the 1 July 2016 AIB 1 | |
|--|----------------|---|-----------------------------|
| Your BT Super account balance | Up to (% p.a.) | Your BT Super account balance | Up to (% p.a.) ¹ |
| First \$100,000 | 1.15 | First \$100,000 | 0.70 |
| Next \$150,000 | 1.00 | Next \$150,000 | 0.55 |
| Balance over \$150,000 | 0.80 | Balance over \$150,000 | 0.35 |

1. This is the fee that is charged after applying a standard rebate in addition to any additional administration fee rebate (please refer to the Additional information Booklet 1 – General for more information). If you make a full withdrawal on your BT Super account prior to the end of the month, you will pay an additional Administration fee of up to 0.45% p.a. on the amount invested in each Non – MySuper Investment Option calculated on a pro rata basis for that month.

Minimum Investment Timeframe

The minimum investment timeframes have changed effective 1 July 2016 for the below Lifestage Investment Options.

| Fund Name | Old Timeframe | New Timeframe (1 July 2016) |
|-----------------------------|---------------|-----------------------------|
| BT MySuper 1940's Lifestage | 3 | 4 |
| BT MySuper 1970's Lifestage | 6 | 7 |

Proposed changes to the non-concessional contributions cap

On 3 May 2016, the government announced proposed changes to the non-concessional contributions cap, which would see a lifetime limit per person imposed on non-concessional contributions. If this proposal becomes law, non-concessional contributions made to super on or after 1 July 2007 will be assessed against your lifetime limit. Contributions exceeding the lifetime limit may need to be removed from super or may be subject to additional tax. Please consider the impact of this proposal before making a nn-concessional contribution. For further information please speak to your financial adviser, refer to the Frequently asked Questions on our website at bt.com.au, our coverage of the 2016 Budget at bt.com.au/budget or refer to the ATO website ato.gov.au.

Need more information?

Should you require any further information, please speak to your Financial Adviser. Our super specialists are also here to help. Call us on 132 135 (Monday to Friday 8:00am – 6:30pm Sydney time) or email us on customer.relations@btfinancialgroup.com.

For more information



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IMPORTANT INFORMATION

The information provided in this document is general information only. It does not take into account your investment objectives, financial position or needs. Before acting on the information, you should consider the appropriateness of the information having regards to your personal objectives, financial situation or needs. BT Funds Management Limited ABN 63 002 916 458 AFSL 233724 is the trustee of and the issuer of interests in BT Lifetime Super – Employer Plan (BT Super), which forms part of the Retirement Wrap ABN 39 827 542 991. A Product Disclosure Statement (PDS) is available for BT Super and can be obtained by calling BT Customer Relations on 132 135, or visiting <u>bt.com.au</u>. You should obtain and consider the PDS before deciding whether to acquire, continue to hold or dispose of interests in BT Super. An investment in BT Super is not an investment in, deposit with or any other liability of Westpac Banking Corporation ABN 33 007 457 141 (the Bank) or any other company in the Westpac Group. It is subject to investment risk, including possible delays in repayment of withdrawal proceeds and loss of income and principal invested. The Bank and its related entities do not stand behind or otherwise guarantee the capital value or investment performance of BT Super.